CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2018

### CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2018

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### CORPORATE INFORMATION

**Business Registration** 

Certificate

No. 054350 dated 18 September 1992 was initially issued by the Department of Planning and Investment of Ho Chi Minh City and the 45th amended Business Registration Certificate No. 0301444753

dated 31 May 2018.

**Board of Directors** 

Mr. Bui Thanh Nhon Chairman
Mr. Bui Xuan Huy Member
Ms. Hoang Thu Chau Member

Ms. Hoang Thu Chau Ms. Nguyen Thanh Bich Thuy Mr. David Frederick Proctor

Independent Member Independent Member (from 26 April 2018)

Mr. Phan Thanh Huy

Member (to 30 January 2018)

**Audit Committee** 

Ms. Nguyen Thanh Bich Thuy
Ms. Nguyen Thi Minh Thanh
Ms. Vo Thi Thu Van
Mr. David Frederick Proctor

Member Member Member

Chairman

**Board of Management** 

Mr. Bui Xuan Huy Ms. Hoang Thu Chau

General Director Deputy General Director

Legal representative

Mr. Bui Thanh Nhon Mr. Bui Xuan Huy Chairman General Director

Ms. Luong Thi Thu Huong

Director

Registered office

313B - 315 Nam Ky Khoi Nghia Street, Ward 7, District 3,

Ho Chi Minh City, Vietnam

Operation office

65 Nguyen Du Street, Ben Nghe Ward, District 1,

Ho Chi Minh City, Vietnam

**Auditor** 

PwC (Vietnam) Limited

### STATEMENT OF THE RESPONSIBILITY OF THE BOARD OF MANAGEMENT OF THE COMPANY IN RESPECT OF THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

The Board of Management of No Va Land Investment Group Corporation ("the Company") is responsible for preparing consolidated interim financial statements which give a true and fair view of the financial position of the Company and its subsidiaries (together, "the Group") as at 30 June 2018 and the results of its consolidated operations and consolidated cash flows for the six-month period then ended. In preparing these consolidated interim financial statements, the Board of Management is required to:

- select suitable accounting policies and then apply them consistently;
- · make judgments and estimates that are reasonable and prudent; and
- prepare the consolidated interim financial statements on a going concern basis unless it is inappropriate to presume that the Group will continue in business.

The Board of Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Group and which enable consolidated interim financial statements to be prepared which comply with the basis of accounting set out in Note 2 to the consolidated interim financial statements. The Board of Management is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### APPROVAL OF THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

I hereby approve the accompanying consolidated interim financial statements as set out on pages 5 to 69 which give a true and fair view of the financial position of the Group as at 30 June 2018 and of the results of its consolidated operations and consolidated cash flows for the six-month period then ended, in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of consolidated interim financial statements.

On behalf of the Board of Management

Bui Xuan Huy General Director

CÔNG TY CỔ PHẦN TẬP ĐOÀN ĐẦU TU ĐỊA ỐC

Ho Chi Minh City, SR Vietnam 14 August 2018



### REPORT ON REVIEW OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS TO THE SHAREHOLDERS OF NO VA LAND INVESTMENT GROUP CORPORATION

We have reviewed the accompanying consolidated interim financial statements of No Va Land Investment Group Corporation ("the Company") and its subsidiaries (together, "the Group") which were prepared on 30 June 2018 and approved by the Board of Management on 14 August 2018. The consolidated interim financial statements comprise the consolidated balance sheet as at 30 June 2018, the consolidated income statement, the consolidated cash flow statement for the six-month period then ended, and explanatory notes to the consolidated interim financial statements including significant accounting policies, as set out on pages 5 to 69.

### The Board of Management's Responsibility to the Consolidated Interim Financial Statements

The Board of Management of the Company is responsible for the preparation and the true and fair presentation of these consolidated interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of consolidated financial statements and for such internal control which the Board of Management determines is necessary to enable the preparation and fair presentation of the consolidated interim financial statements that are free from material misstatement, whether due to fraud or error.

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### Auditor's Responsibility

Our responsibility is to express a conclusion on these consolidated interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity."

A review of consolidated interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial statements do not present fairly, in all material respects, the financial position of the Group as at 30 June 2018, its consolidated financial performance and consolidated cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of the consolidated interim financial statements.

### **Other Matters**

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This report is prepared in Vietnamese and English. Should there be any conflict between the Vietnamese and English copies, the Vietnamese copy shall take precedence.

For and on behalf of PwC (Vietnam) Limited

Quach Thanh Chau Audit Practising Licence No.

0875-2018-006-001 Authorised signatory

Report reference number: HCM7416 Ho Chi Minh City, 14 August 2018

As indicated in Note 2.1 to the consolidated interim financial statements, the accompanying consolidated interim financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than SR Vietnam, and furthermore their utilisation is not designed for those who are not informed about SR Vietnam's accounting principles, procedures and practices.

Form B 01a - DN/HN

### **CONSOLIDATED INTERIM BALANCE SHEET**

			As	at
			30.6.2018	31.12.2017
Code	ASSETS	Note	VND	VND
100	CURRENT ASSETS		50,630,008,750,611	41,165,965,853,502
110	Cash and cash equivalents	4	8,840,789,438,874	6,650,160,994,741
111	Cash		2,430,921,269,824	1,198,110,884,846
112	Cash equivalents		6,409,868,169,050	5,452,050,109,895
120	Short-term investments		104,352,906,511	512,509,850,676
123	Investments held-to-maturity	5(a)	104,352,906,511	512,509,850,676
130	Short-term receivables		9,246,326,543,226	5,998,164,901,016
131	Short-term trade accounts receivable	6	551,875,681,918	390,715,866,371
132	Short-term prepayments to suppliers	7	1,719,714,141,764	1,771,344,474,280
135	Short-term lending	8	486,605,206,171	625,605,206,171
136	Other short-term receivables	9(a)	6,488,131,513,373	3,210,499,354,194
140	Inventories	11(a)	31,447,674,729,824	27,128,796,867,411
141	Inventories		31,453,728,725,800	27,136,318,547,663
149	Provision for decline in value of inventorion	es	(6,053,995,976)	(7,521,680,252)
150	Other current assets		990,865,132,176	876,333,239,658
151	Short-term prepaid expenses	12(a)	164,306,592,325	104,024,633,186
152	Value Added Tax to be reclaimed	20(a)	657,682,236,365	649,739,747,874
153	Other taxes receivable	20(a)	168,876,303,486	122,568,858,598

Form B 01a - DN/HN

### **CONSOLIDATED INTERIM BALANCE SHEET** (continued)

			As	at
			30.6.2018	31.12.2017
Code	ASSETS (continued)	Note	VND	VND
200	LONG-TERM ASSETS		8,126,155,668,102	8,300,996,138,739
210	Long-term receivables		208,503,684,885	654,401,516,832
212	Long-term advances to suppliers		953,750,090	953,750,090
215	Long-term lending		-	449,644,400,000
216	Other long-term receivables	9(b)	207,549,934,795	203,803,366,742
220	Fixed assets		362,817,925,021	326,609,439,362
221	Tangible fixed assets	13	317,194,331,422	281,845,599,120
222	Historical cost		462,113,561,136	411,168,923,089
223	Accumulated depreciation		(144,919,229,714)	(129,323,323,969)
227	Intangible fixed assets	14	45,623,593,599	44,763,840,242
228	Historical cost		53,539,817,320	50,544,832,543
229	Accumulated amortisation		(7,916,223,721)	(5,780,992,301)
230	Investment properties	15	3,414,304,366,829	2,944,616,534,199
231	Historical cost		3,545,467,631,496	3,055,632,258,276
232	Accumulated depreciation		(131,163,264,667)	(111,015,724,077)
240	Long-term assets in progress		312,445,748,011	361,032,817,716
241	Long-term work in progress	11(b)	181,962,136,884	224,136,375,352
242	Construction in progress	16	130,483,611,127	136,896,442,364
250	Long-term investments		431,404,428,838	1,042,972,935,246
252	Investments in associates, joint ventures	5(b)	431,404,428,838	1,042,972,935,246
260	Other long-term assets		3,396,679,514,518	2,971,362,895,384
261	Long-term prepaid expenses	12(b)	460,391,141,851	449,352,171,677
262	Deferred income tax assets	38(a)	105,997,211,339	115,783,534,333
269	Goodwill	17	2,830,291,161,328	2,406,227,189,374
270	TOTAL ASSETS		58,756,164,418,713	49,466,961,992,241

### **CONSOLIDATED INTERIM BALANCE SHEET** (continued)

			As	at
Code	RESOURCES	Note	30.6.2018 VND	31.12.2017 VND
300	LIABILITIES		41,289,592,997,732	36,210,571,488,821
310	Short-term liabilities		25,403,726,716,267	22,658,196,187,952
311	Short-term trade accounts payable	18	1,832,369,265,865	2,648,333,517,795
312 313	Short-term advances from customers  Tax and other payables to the	19	11,278,136,672,701	8,848,256,383,261
313	State Budget	20(b)	289,241,436,996	588,662,021,432
314	Payable to employees	20(5)	85,184,978,734	114,949,661,694
315	Short-term accrued expenses	22	1,308,779,153,312	1,382,586,375,115
318	Short-term unearned revenue	22	870,577,840	1,974,280,808
319	Other short-term payables	23(a)	1,196,752,073,046	1,318,999,855,808
320	Short-term borrowings and finance	20(4)	1,100,102,010,040	1,010,000,000,000
020	lease liabilities	24(a)	9,406,837,446,380	7,748,878,980,646
322	Bonus and welfare funds	_ ((0)	5,555,111,393	5,555,111,393
330	Long-term liabilities		15,885,866,281,465	13,552,375,300,869
336	Long-term unearned revenue		27,482,854,664	27,481,411,249
337	Other long-term payables	23(b)	919,152,563,395	1,664,029,225,075
338	Long-term borrowings and finance			,
	lease liabilities	24(b)	12,795,379,024,940	10,200,873,745,673
341	Deferred income tax liabilities	38(a)	2,143,851,838,466	1,659,990,918,872
400	OWNERS' EQUITY		17,466,571,420,981	13,256,390,503,420
410	Capital and reserves		17,466,571,420,981	13,256,390,503,420
411	Owners' capital	25, 26	9,142,859,280,000	6,496,587,880,000
411a	<ul> <li>Ordinary shares with voting rights</li> </ul>		9,074,559,280,000	6,428,287,880,000
411b	<ul> <li>Preference shares</li> </ul>		68,300,000,000	68,300,000,000
412	Share premium	26	3,982,595,553,350	3,206,830,905,400
421	Undistributed earnings	26	3,635,837,409,310	2,907,218,106,652
421a	<ul> <li>Undistributed post-tax profits of</li> </ul>			
	previous years		2,907,218,106,652	927,684,830,514
421b	<ul> <li>Post-tax profit of current period/year</li> </ul>		728,619,302,658	1,979,533,276,138
429	Non-controlling interests	27	705,279,178,321	645,753,611,368
440	TOTAL RESOURCES		58,756,164,418,713	49,466,961,992,241

Nguyen Ngoc Bang Preparer Tran Thi Thanh Van Chief Accountant

Bui Xuan Huy General Director 14 August 2018

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### CONSOLIDATED INTERIM INCOME STATEMENT

			For the six-mon	
Code		Note	30.6.2018 VND	30.6.2017 VND
01	Revenue from sales of goods and rendering of services		4,328,788,539,565	3,373,844,778,989
02	Less deductions		(39,054,372,755)	(40,573,896,191)
10	Net revenue from sales of goods and rendering of services	30	4,289,734,166,810	3,333,270,882,798
11	Cost of good sold and services rendered	31	(2,879,910,448,835)	(2,523,662,445,458)
20	Gross profit from sales of goods and rendering of services		1,409,823,717,975	809,608,437,340
21 22 23 24 25 26	Financial income Financial expenses - Including: Interest expense Share of profit from associates Selling expenses General and administration expenses	32 33 33 34 35 36	903,704,279,523 (928,665,862,614) (713,347,924,373) 240,431,322,742 (136,277,018,387) (324,207,544,703)	1,218,796,394,972 (539,562,742,137) (457,521,337,735) 1,470,811,494 (84,520,420,209) (379,529,730,685)
30	Net operating profit		1,164,808,894,536	1,026,262,750,775
31 32	Other income Other expenses		13,281,233,981 (11,486,038,726)	10,346,659,012 (18,923,862,704)
40	Net other income/(expenses)	37	1,795,195,255	(8,577,203,692)
50	Net accounting profit before tax		1,166,604,089,791	1,017,685,547,083
51 52	Business income tax - current Business income tax - deferred	38(b) 38(a)	(346,172,853,270) (75,113,991,767)	(235,125,724,918) 58,609,446,414
60	Net profit after tax		745,317,244,754	841,169,268,579
61 62	Attributable to: Owners of the parent company Non-controlling interests		722,792,122,237 22,525,122,517	834,306,915,442 6,862,353,137
70 71	Earnings per share Diluted earnings per share	28(a) 28(b)	805 797	1,039 1,039

Nguyen Ngoc Bang Preparer Tran Thi Thanh Van Chief Accountant

Bui Xuan Huy General Director 14 August 2018

CỔ PHẦN TẬP ĐOÀN ĐẦU TU ĐỊA ỐC

The notes on pages 11 to 69 are an integral part of these consolidated interim financial statements.

### CONSOLIDATED INTERIM CASH FLOW STATEMENT (Indirect method)

			For the six-mon	th period ended
			30.6.2018	30.6.2017
Code	9	Note	VND	VND
	CARL ELONG FROM OPERATING ACTIVITIES			
0.4	CASH FLOWS FROM OPERATING ACTIVITIES			
01	Net profit before tax		1,166,604,089,791	1,017,685,547,083
00	Adjustments for:			
02	Depreciation, amortisation, goodwill allocation and		107 047 400 077	
	goodwill decrease		197,217,190,675	310,338,772,598
03	Reversal of provision		(1,467,684,276)	(10,351,037,235)
04	Unrealised foreign exchange losses		83,360,646,167	175,642,456
05	Profits from investing activities			(1,194,511,536,542)
06	Interest expense and bond issuance costs		734,933,134,873	483,050,255,378
80	Operating profit before changes in working capital		1,141,520,074,877	606,387,643,738
09	Decrease in receivables		943,212,808,278	927,167,235,144
10	Increase in inventories		(635,210,734,361)	(1,634,358,918,580)
11	Increase in payables		146,153,448,821	2,128,154,229,558
12	(Increase)/decrease in prepaid expenses		(70,966,881,615)	58,773,783,690
14	Interest paid		(843,686,741,372)	(440,487,450,683)
15	Business income tax paid		(378,038,951,687)	(189,492,412,892)
20	Net cash inflows from operating activities		302,983,022,941	1,456,144,109,975
	CASH FLOWS FROM INVESTING ACTIVITIES			
21	Purchases of fixed assets and other long-term assets		(57,470,291,345)	(43,553,097,717)
22	Proceeds from disposals of long-term assets		264,545,455	1,022,493,750
23	Loans granted, purchases of debt instruments of			
•	other entities		(67,314,458,273)	(647,090,052,640)
24	Collection of loans, proceeds from sales of debt			•
	instruments of other entities		1,956,205,802,438	1,095,160,000,000
25	Investments in other entities		(6,420,795,562,424)	
26	Proceeds from divestment in other entities		133,919,017,717	124,321,006,967
27	Dividends and Interest received		230,143,509,889	227,154,369,878
30	Net cash outflows from investing activities		(4,225,047,436,543)	(3,007,687,265,282)

### CONSOLIDATED INTERIM CASH FLOW STATEMENT (Indirect method) (continued)

			For the six-mon	th period ended
			30.6.2018	30.6.2017
Code	· · · · · · · · · · · · · · · · · · ·	Note	VND	VND
	CASH FLOWS FROM FINANCING ACTIVITIES			
31	Proceeds from issue of shares and capital contribution	า	3,422,357,847,950	-
32	Payments for share returns and repurchases		(69,582,000)	-
33	Proceeds from borrowings		10,004,366,762,034	10,124,592,975,273
34	Repayments of borrowings		(7,309,871,094,286)	(7,197,172,184,940)
36	Dividends paid		(4,620,091,000)	(245,160,000)
40	Net cash inflows from financing activities		6,112,163,842,698	2,927,175,630,333
50	Net increase in cash and cash equivalents		2,190,099,429,096	1,375,632,475,026
60	Cash and cash equivalents at beginning of period	4	6,650,160,994,741	3,336,969,432,791
61	Effect of foreign exchange differences		529,015,037	(6,943,841)
70	Cash and cash equivalents at end of period	4	8,840,789,438,874	4,712,594,963,976

Nguyen Ngoc Bang Preparer Tran Thi Thanh Van Chief Accountant

Bui Xuan Huy General Director 14 August 2018 With

Cổ PHẨN TẬP ĐOÀN ĐẦU TI ĐỊA ỐC

### NOTES TO THE INTERIM CONSOLICATED FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2018

### 1 GENERAL INFORMATION

No Va Land Investment Group Corporation ("the Company") is a joint stock company which was established in SR Vietnam pursuant to Business Registration Certificate No. 054350 which was initially issued by the Department of Planning and Investment of Ho Chi Minh City on 18 September 1992 and the 45<sup>th</sup> amended Business Registration Certificate No. 0301444753 dated 31 May 2018. The Company is formerly known as Thanh Nhon Trading Limited, which was established and operated under the Business Registration Certificate as above.

The Company's stock was officially listed on Ho Chi Minh City Stock Exchange ("HOSE") on 28 December 2016 with stock symbol "NVL" pursuant to Decision No 500/QD-SGDHCM issued by General Director of HOSE on 19 December 2016.

The principal activities of the Group are residence project development; real estate trading; civil and industrial construction; providing design and management consultancy services; providing real estate brokerage services.

The normal business cycle of the Group's projects is within 36 months.

As at 30 June 2018, the Group had 1,360 employees (as at 31 December 2017: 1,581 employees).

During the period, the Group acquired and divested Sabetran Trung Thuy Real Estate Investment Joint Stock Company, acquired Phu Tri Real Estate Investment Commercial Joint Stock Company, Asean Urban Development Joint Stock Company and the group of companies: Vuong Gia Real Estate Investment Joint Stock Company, Phuc Binh Real Estate Company Limited and Sun City Real Estate Investment and Development Company Limited was transferred from associate to subsidiary.

As at 30 June 2018, the Group had 45 subsidiaries and 4 associates (as at 31 December 2017: 40 subsidiaries and 3 associates) as follows:

NO VA LAND INVESTMENT GROUP CORPORATION

GENERAL INFORMATION (continued)

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		•	30.6.2018	018	31.12.2017	710
	Place of			% of	-	% of
	incorporation		% of	voting	% of	voting
Name	and operation	Principal activity	ownership	rights	ownership	rights
I - Subsidiaries						
No Va Land Investment Joint Stock Company	Ho Chí Minh City	Real estate trading	91.76	91.76	91.76	91.76
No Va Thao Dien Company Limited	Ho Chi Minh City	Real estate trading	99.98	99.98	99.99	99.99
No Va Festival Corporation	Ho Chi Minh City	Real estate trading	94.02	94.02	94.02	94.02
No Va Land Company Limited	Ho Chi Minh City	Real estate trading	100.00	100.00	100.00	100.00
Nova Saigon Royal Real Estate Investment Company						
	Ho Chi Minh City	Real estate trading	99.99	99.99	99.99	99.99
Sai Gon Housing And Infrastructure Development Joint Stock						
Company	Ho Chi Minh City	Real estate trading	98.00	98.00	98.00	98.00
Nova Lucky Palace Company Limited	Ho Chi Minh City	Real estate trading	100.00	100.00	100.00	100.00
The Prince Residence Joint Stock Company	Ho Chi Minh City	Real estate trading	99.81	99.81	99.81	99.81
Thanh Nhon Real Estate Joint Stock Company	Ho Chi Minh City	Real estate trading	99.72	99.72	99.11	99.12
Nova Sagel Company Limited	Ho Chi Minh City	Real estate trading	82.66	82.66	73.99	74.00
Novaland Agent Company Limited	Ho Chi Minh City	Real estate trading	100.00	100.00	100.00	100.00
Phuoc Long Investment and Development Company Limited	Ho Chi Minh City	Real estate trading	99.99	66.66	66.66	66.66
Vung Tau Youth Hotel and Travel Joint Stock Company	Chi Minh	Real estate trading	65.00	65.00	65.00	65.00
Nova Richstar Joint Stock Company	Ho Chi Minh City	Real estate trading,				
		factory and warehouse lease	99.97	66.66	99.98	99.99
Nova Nippon Joint Stock Company	Ho Chi Minh City	Real estate trading	99.98	96.98	96.98	99.98
Khai Hung Real Estate Company Limited	Ho Chi Minh City	Real estate trading	100.00	100.00	66.66	66.66
Nova Nam A Company Limited	Ho Chi Minh City	Real estate trading	92.71	92.71	83.17	83.17
Nova Sasco Company Limited	Ho Chi Minh City	Real estate trading	99.99	99.99	99.99	99.99
No Va My Dinh Land Joint Stock Company	Ho Chi Minh City	Real estate trading	100.00	100.00	96.98	99.98
Thanh Nhon Investment Real Estate Company Limited	Ho Chi Minh City	Real estate trading	100.00	100.00	99.99	100.00
Nova An Phu Company Limited	Ho Chi Minh City	Real estate trading	100.00	100.00	100.00	100.00
Nova Phuc Nguyen Real Estate Development and						
Investment Company Limited	Ho Chi Minh City	Real estate trading	99.89	99.89	99.89	99.89
Tuong Minh Investment and Real Estate Company Limited	Ho Chi Minh City	Real estate trading	99.99	66.66	99.99	99.99
The 21st Century International Development Company		;				
Limited	Ho Chi Minh City	Real estate trading	98.96	98.97	98,96	98.97

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NO VA LAND INVESTMENT GROUP CORPORATION

GENERAL INFORMATION (continued)

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			30.6,2018	18	31.12.2017	
	Place of incorporation		% of	% of voting	% of	% of voting
Name	and operation	Principal activity	ownership	rights	ownership	rights
I - Subsidiaries (continued)						
Phuong Dong Building Joint Stock Company	Ho Chi Minh City	Real estate trading	99.89	99.90	99.89	99.90
Nova Rivergate Company Limited	Ho Chi Minh City	Real estate trading	99.77	99.77	99.77	99.77
Nova Princess Residence Joint Stock Company Nha Bond Investment and Commercial Inint	Ho Chi Minh City	Real estate trading	99.90	99.90	99.90	99.90
Stock Company	Ho Chi Minh City	Real estate trading	96 66	26.66	96 66	66 62
Mega Housing Joint Stock Company	Ho Chi Minh City	Real estate trading	98.60	98.60	98.60	98.60
Mega Tie Company Limited	Ho Chi Minh City	Real estate trading	98.59	99.99	98.59	99.99
Bach Hop Real Estate Company Limited	Ho Chi Minh City	Real estate trading	99.99	99.99	99.99	99.99
Phu Dinh Port Joint Stock Company	Ho Chi Minh City	Support activities related to				
		transportation, real estate trading	83.45	83.45	83.45	83.45
Gia Duc Real Estate Company Limited	Ho Chi Minh City	Real estate trading	99.99	99.99	99.99	99.99
Sai Gon Golf Company Limited	Ho Chi Minh City	Real estate trading	99.72	100.00	99.12	100.00
Gia Phu Real Estate Company Limited	Ho Chi Minh City	Real estate trading	99.99	99.99	99,98	99.99
Nova Riverside Real Estate Company Limited	Ho Chi Minh City	Real estate trading	99.97	99.98	99.97	99.98
Ngoc Linh Hoa Investment Joint Stock Company	Ho Chi Minh City	Real estate trading	99.83	99.83	99.83	99.83
Nova Property Management Company Limited	Ho Chi Minh City	Real estate trading	99.99	99.99	99.99	99.99
Merufa-Nova Company Limited	Ho Chi Minh City	Real estate trading	99.89	99.90	99.89	99.90
Nhat Hoa Real Estate Joint Stock Company	Ho Chi Minh City	Real estate trading	99.81	99.98	99.81	99.98
Asean Urban Development Joint Stock Company	Ho Chi Minh City	Real estate trading	51.00	51.00	1	1
Vuong Gia Real Estate Investment Joint Stock						
Company	Ho Chi Minh City	Real estate trading	99.81	99.83	ı	ı
Phu Tri Real Estate Investment Commercial Joint						
Stock Company	Ho Chi Minh City	Real estate trading	99.98	99.98	1	1
Phuc Binh Real Estate Company Limited	Ho Chi Minh City	Real estate trading	97.77	97.95	ı	ı
Sun City Real Estate Investment and Development						
Company Limited	Ho Chi Minh City	Real estate trading	92.86	98.97	1	ż

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NO VA LAND INVESTMENT GROUP CORPORATION

GENERAL INFORMATION (continued)

				30.6.2018	€	31.12.2017	7
		Place of			% of		% of
		incorporation		% of	voting	% of	voting
Š	Name	and operation	Principal activity	ownership	rights	ownership	rights
	II - Associates						
~	Sai Gon Electronics and Industrial Service Joint	Ho Chi Minh City	Electronic components and				
	Stock Company		telecommunication trading	33.31	33.31	33.31	33.31
2	Ben Thanh Housing Service and Development Joint						
	Stock Company	Ho Chi Minh City	Real estate trading	25.00	25.00	25.00	25.00
ო	Thai Binh Real Estate Trading Joint Stock Company	Ho Chi Minh City	Real estate trading	23.63	23.64	ŧ	1
4	234 Thanh My Loi Joint Stock Company	Ho Chi Minh City	Real estate trading	49.90	49.90	ı	1
Ŋ	Sun City Real Estate Development and Investment						
	Company Limited	Ho Chi Minh City	Real estate trading	ſ	1	49.00	49.00

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 2.1 Basis of preparation of consolidated interim financial statements

The consolidated interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of consolidated financial statements. The consolidated interim financial statements have been prepared under the historical cost convention.

The accompanying consolidated interim financial statements are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam. The accounting principles and practices utilised in Vietnam may differ from those generally accepted in countries and jurisdictions other than Vietnam.

### 2.2 Fiscal year

The Group's fiscal year is from 1 January to 31 December. The interim consolidated financial statements are prepared for the six-month period ended 30 June.

### 2.3 Currency

The consolidated interim financial statements are measured and presented in Vietnamese Dong ("VND").

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction dates. Foreign exchange differences arising from these transactions are recognised in the consolidated income statement.

Monetary assets and liabilities denominated in foreign currencies at the consolidated balance sheet date are respectively translated at the buying and selling exchange rates at the consolidated balance sheet date of the commercial bank where the Group regularly trades. Foreign currencies deposited in bank at the balance sheet date are translated at the buying exchange rate of the bank where the Group opens the foreign currency accounts. Foreign exchange differences arising from these translations are recognised in the consolidated income statement.

### 2.4 Basis of consolidation

### Subsidiaries

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

### 2.4 Basis of consolidation (continued)

### Subsidiaries (continued)

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated income statement.

Inter-company transactions, balances and unrealised gains and losses on transactions between group companies are eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

### Non-controlling transactions and interests

The Group applies a policy for transactions with non-controlling interests as transactions with parties external to the Group.

Non-controlling interests ("NCI") are measured at their proportionate share of the acquiree's identifiable net assets at date of acquisition.

The divestment of the Group's interest in a subsidiary that do not result in loss of control are accounted for as transactions with owners. The difference between the change in the Group's share of net assets of the subsidiary and any consideration paid or received of divestment of Group's interest in subsidiaries is recorded directly in the undistributed earnings under equity.

### Joint ventures and associates

Joint ventures are contractual arrangements whereby two or more parties undertake an economic activity which is subject to joint control. Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in joint ventures and associates are accounted for using the equity method of accounting and are initially recognised at cost. The Group's investment in joint ventures and associates includes goodwill identified on acquisition, net of any accumulated impairment loss.

The Group's share of its joint ventures' and associates' post-acquisition profits or losses is recognised in the consolidated income statement, and its share of post-acquisition movements in reserves is recognised in consolidated reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in a joint venture or associate equals or exceeds its interest in the joint venture or associate, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the joint venture or associate.

### 2.4 Basis of consolidation (continued)

### Joint ventures and associates (continued)

Accounting policies of joint ventures and associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

Unrealised gains and losses on transactions between the Group and its joint ventures and associates are eliminated to the extent of the Group's interest in the joint ventures and associates. Accounting policies of joint ventures and associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

### 2.5 Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary/ associate at the date of acquisition. If the cost of a business combination is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated income statement. After initial recognition, goodwill is measured at cost less any accumulated armotisation. Goodwill on acquisitions of subsidiaries is recognised as an asset and is amortised on the straight-line basis over its estimated period of benefit but not exceed 10 years.

Goodwill on acquisitions of associates is included in the carrying amount of the investment at the date of acquisition. The Group does not amortise this goodwill.

On disposal of the investment in subsidiaries or associates, the attributable amount of unamortised goodwill is included in the determination of the profit or loss on the disposal.

Goodwill is tested annually for impairment and carried at cost less accumulated amortisation less accumulated impairment losses. If there is evidence that the impairment during the year is higher than the annual goodwill charge, the Group records the impairment immediately in the accounting period.

### 2.6 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks, cash in transit, demand deposits and other short-term investments with an original maturity of three months or less.

### 2.7 Trade receivables

Trade receivables are carried at the original invoice amount less an estimate made for doubtful receivables based on a review by the Board of Management of all outstanding amounts at the year end. Bad debts are written off when identified.

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### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.8 Inventories

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation are recognised as inventories. Inventories are stated at the lower of cost and net realisable value. The cost of inventories includes cost of land and construction costs of infrastructure and apartments, direct expenditures and other overhead expenses incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price in normal course of business less the estimated costs of completion and selling expenses. Provision is made, where necessary, for obsolete, slow-moving, defective inventory items and where cost is higher than net realisable values.

### 2.9 Investments

### (a) Investments held to maturity

Investments held to maturity are investments which the Company's Board of Management has positive intention and ability to hold until maturity.

Investments held-to-maturity include term deposits, bonds, preference shares which should be repurchased by issuer at certain time in the future and other held-to-maturity investments. Those investments are accounted for at cost less provision.

Provision for diminution in value of investments held to maturity is made when there is evidence that part or the whole of the investment is uncollectible.

### (b) Lendings

Lendings are contractual liabilities between the parties. Lendings are carried at cost less an estimate made for doubtful lendings based on a review by the Board of Management of all outstanding amounts at the reporting period.

### (c) Investments in joint ventures and associates

Investments in joint ventures and associates are accounted using the equity method when preparing the consolidated financial statements (Note 2.4).

### (d) Investments in equity of other entities

Investments in equity of other entities are investments in equity instruments of other entities without controlling rights or co-controlling rights, or without significant influence over investee. These investments are initially recorded at cost. Provision for diminution in value of these investments is made when the entities make losses, except when the loss was anticipated in their business plan before the date of investment.

### 2.10 Fixed assets

Tangible fixed assets and intangible fixed assets

Fixed assets are stated at historical cost less accumulated depreciation/amortisation. Historical cost includes expenditure that is directly attributable to the acquisition of the fixed assets.

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### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.10 Fixed assets (continued)

### Depreciation and amortisation

Fixed assets are depreciated/amortised using the straight-line method so as to write off the cost of the assets over their estimated useful lives. The estimated useful lives of the assets are as follows:

Buildings	5 – 52 years
Plants and machinery	3 – 10 ýears
Motor vehicles	2 - 10 years
Office equipment	2 – 8 years
Software	2 – 10 years
Brand name and Trade mark	3 years
Other fixed assets	3 – 4 years

Land use rights with indefinite useful life are recorded at historical cost and are not depreciated.

### Disposals

Gains and losses on disposals are determined by comparing net disposal proceeds with the carrying amount and are recognised as income or expense in the income statement.

### Construction in progress

Properties in the course of construction for production, rental or administrative purposes, or for purposes not yet determined, are carried at cost. Cost mainly includes software development, designing fees and construction costs of show house and office. Depreciation of these assets, on the same basis as other fixed assets, commences when the assets are ready for their intended use.

### 2.11 Leased assets

Leases of property, plant and equipment where the lessor has transferred the ownership at the end of the lease period, and transferred substantially the risks and rewards, are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of leased property or the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charge, are included in long-term borrowings. The interest element of the finance cost is charged to the income statement over the lease period. The property, plant and equipment acquired under finance leasing contracts are depreciated over the shorter of the estimated useful life of the assets or the lease term. However, if there is reasonable certainty that the lessee will obtain ownership by the end of the lease term, depreciation is calculated over the estimated useful life of the assets.

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

### 2.12 Investment properties

Cost of an investment property means the amount of cash or cash equivalents paid or the fair value of other consideration given to acquire the investment property at the time of its acquisition or completion of construction.

Depreciation and amortisation

Investment properties are depreciated on the straight-line method to write off the cost of the assets over their estimated useful lives. The estimated useful lives of the investment properties are as follows:

Buildings

6 - 50 years

Land use rights with indefinite useful life is recorded at historical cost and is not amortised.

The Group does not depreciate the investment properties held for price appreciation. Impairment of investment properties held for price appreciation is recognised when there are objective evidences of the impairment in the value of investment properties compared to the market price and the impairment allowance can be estimated reliably. Impairment allowance is recorded to cost of sales.

Disposals

Gains or losses on disposals are determined by comparing net disposal proceeds with the net book value and are recognised as income or expense in the income statement.

### 2.13 Prepaid expenses

Prepaid expenses include short-term and long-term prepayments on the balance sheet and are mainly sales commission, prepaid bond issuance costs, tools and equipment already put to use. Prepaid expenses are recorded at historical cost and allocated to expenses using the straight line method over estimated useful lives, except for sales commissions which are allocated to expenses on the basis of matching with revenue recorded when the Group has handed over significant risks and rewards of ownership to the buyers.

### 2.14 Payables

Classifications of payables are based on the nature of economic transactions occurred.

Payables are classified into long-term and short-term payables on the balance sheet based on remaining period from the balance sheet date to the maturity date.

### 2.15 Accrued expenses

Accrued expenses include liabilities for goods and services received in the period but not yet paid due to pending invoice or sufficient records and documents. Accrued expenses are recorded as an expense in the reporting period.

### 2.16 Borrowing costs

Borrowing costs that are directly attributable to the construction or production of any qualifying assets are capitalised during the period of time that is required to complete and prepare the asset for its intended use. Other borrowing costs are recognised in the income statement when incurred.

### 2.17 Borrowings

Borrowings and finance lease liabilities with payment period of more than 12 months from the date of the financial statements are presented as long-term loans and finance lease liabilities. Borrowings and finance lease liabilities fall due for settlement within the next 12 months from the date of the financial statements are presented as short-term loans and finance lease liabilities. Borrowing expenses directly relates to the borrowings (other than payable interest), such as expenses for verification, audit, application... are recognised in the income statement when incurred. Where these expenses arise from borrowings for purposes of investment, construction or production of assets in progress, they shall be capitalized in accordance with the accounting policy stated in Note 2.16.

### 2.18 Provisions

Provisions are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provision is not recognised for future operating losses.

Provisions are measured at the expenditures expected to be required to settle the obligation. If the time value of money is material, provision will be measured at the present value using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as an interest expense.

### 2.19 Provision for severance allowances

In accordance with Vietnamese labour laws, employees of the Group who have worked regularly for full 12 months or longer, are entitled to a severance allowance. The working period used for the calculation of severance allowance is the period during which the employee actually works for the Group less the period during which the employee participates the unemployment insurance scheme in accordance with the labour regulations and the working period for which the employee has received severance allowance from the Group.

The severance allowance is accrued at the end of the reporting period, on the basis that a half of an average monthly salary per each working year. The average monthly salary used for calculating the severance allowance is the employee's average salary for the six-month period prior to the balance sheet date.

This allowance will be paid as a lump sum when the employees terminate their labour contracts in according with current regulations.

### 2.20 Unearned revenue

Unearned revenue mainly comprises the amounts that customers paid in advance for one or many accounting periods for asset leases. The Group records unearned revenue for the future obligations that the Group has to conduct.

### 2.21 Convertible bonds

Convertible bonds are bonds that may be converted into ordinary shares of the same issuer under the conditions identified in the bond issuance plan.

At initial recognition, the Group calculates and determines separately the value of the debt component and equity component of convertible bonds using the effective interest rate method. The debt component of convertible bonds is recorded as a liability; equity component (share options) of convertible bonds is recorded as an owners' equity item. Subsequently, the Group regularly records bond interest using the effective interest rate. The costs of issuing convertible bonds are deducted to the bond's liability component and allocated to financial expenses/capitalised on straight line basis.

At maturity, the equity component which is a share option is transferred to the share premium account regardless whether the bond holder exercised the option or not.

### 2.22 Share capital

Contributed capital of the shareholders is recorded according to actual amount contributed. Contributions from owners are recorded according to par value of the share.

Share premium is the difference between the par value and the issue price of shares and the difference between the repurchase price and re-issuing price of treasury shares.

Share conversion options on bonds is the value of the equity component of the convertible bonds at the reporting date. The value is defined as the difference between the total sums received from the issuance of convertible bonds and the value of the debt component of convertible bonds. At initial recognition, the value of share conversion options on bonds is recorded separately in owners' capital. At the bond maturity, this option is transferred to share premium.

Undistributed earnings record the Group's results (profit, loss) after business income tax at the reporting date.

### 2.23 Appropriation of net profit

Net profit after income tax could be distributed to owners/ shareholders after approval at General Meeting, and after appropriation to other funds in accordance with the Group's charter and Vietnamese regulations.

### Bonus and welfare fund

The bonus and welfare fund is appropriated from the Group's net profit as proposed by the Board of Directors and subject to the shareholders' approval at the Annual General Meeting. This fund is set aside for rewarding, increasing general benefits and improving the welfare for officers and employees.

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### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.24 Revenue recognition

### (a) Revenue from sale of real estate

Revenue from sale of real estate is recognised in the income statement when the real estate sale has been completed and the Group has handed over significant risks and rewards of ownership to the buyer. Revenue from the sale of real estate is recognised in the income statement when all five (5) following conditions are satisfied:

- The real estate has been completed, and the Group has transferred to the buyer the significant risks and rewards of ownership of the real estate;
- The Group no longer holds the right to manage the real estate as real estate's owners or the right to control the real estate;
- The amount of revenue can be measured reliably;
- The Group has received or enables to receive economic benefits from the sales of the real estate; and
- The costs incurred or to be incurred in respect of the real estate can be measured reliably.

### (b) Sale of services

Revenue from the sale of services is recognised in the income statement when the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. Revenue from the sale of services is only recognised when all four (4) following conditions are satisfied:

- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Group;
- The percentage of completion of the transaction at the balance sheet date can be measured reliably; and
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

### (c) Interest income

Interest income is recognised on an earned basis.

### (d) Dividend income

Income from dividend is recognised when the Group has established the receiving right from investees.

### 2.25 Sales deductions

Sales deductions include trade discounts, sales returns and allowances. Sales deductions incurred in the same period of the related sales of products, goods and services are recorded as deduction of revenue of that period.

Sales deductions for products, goods or services which are sold in the period but are incurred after the balance sheet date but before the issuance of the consolidated financial statements are recorded as deduction of revenue of the period.

### 2.26 Cost of sales

Cost of goods sold or cost of services are cost of finished goods, merchandises, materials sold or cost of services rendered provided during the period, and recorded on the basis of matching with revenue and on prudent concept.

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### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.27 Financial expenses

Finance expenses are expenses incurred in the period for financial activities including expenses or losses relating to financial investment activity, expenses of lending and borrowing, losses incurred when selling foreign currencies, losses from foreign exchange differences and payment discounts.

### 2.28 Selling expenses

Selling expenses represent expenses that are incurred in process of selling products, goods and providing services, which mainly include publicity, promotions, advertising expenses, sale commissions.

### 2.29 General and administration expenses

General and administration expenses represent expenses for administrative purposes which mainly include salary expenses of administrative staffs (salaries, wages, allowances,...); social insurance, health insurance, trade union fees, unemployment insurance of administrative staff; expenses of office materials; tools and supplies; depreciation of fixed assets used for administration; provision for bad debts; utilities (electricity, water, telephone, fax, assets warranty, fire and explosive accidents insurance, etc...); and other cash expenses (entertainment, customer conference, etc...).

### 2.30 Dividend distribution

Dividend of the Group is recognised as a liability in the Group's consolidated financial statements in the period in which the dividends are approved by the Company's Annual General Meeting of shareholders.

### 2.31 Current and deferred income tax

Income taxes include all income taxes which are based on taxable profits including profits generated from production and trading activities in other countries with which the Socialist Republic of Vietnam has not signed any double taxation agreement. Income tax expense comprises current tax expense and deferred tax expense.

Current income tax is the amount of income taxes payable or recoverable in respect of the current year taxable profits and at the current year tax rates. Current and deferred tax should be recognised as an income or an expense and included in the profit or loss of the period, except to the extent that the tax arises from a transaction or event which is recognised, in the same or a different period, directly in equity.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of occurrence affects neither the accounting nor the taxable profit or loss. Deferred income tax is determined at the tax rates that are expected to apply to the financial year when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

### 2.32 Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Group, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the enterprise, key management personnel, including directors of the Group and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering of related party relationship, the Group considers the substance of the relationship not merely the legal form.

### 2.33 Segment reporting

A segment is a component which can be separated by the Group engaged in providing products or services (business segment), or providing products or services within a particular economic environment (geographical segment). Each segment is subject to risks and returns that are different from those of other segments. A reportable segment is the Group's business segment or the Group's geographical segment.

Segment reporting is prepared and presented in accordance with accounting policies applied to the preparation and presentation of the Group's consolidated financial statements in order to help users of consolidated financial statements understand and evaluate the Group's operations in a comprehensive way.

### 2.34 Accounting estimate

The consolidated interim financial statements have been prepared in accordance with Vietnamese Accounting Standards requires the Board of Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of assets and contingent liabilities at the date of the consolidated interim financial statements as well as the amounts of revenues and expenses for the reporting period. Although the accounting estimate is made by all the knowledge of the Board of Management, the actual results may differ from those estimates.

Form B 09a - DN/HN

### 3 BUSINESS COMBINATION

### (a) Acquisition of Asean Urban Development Joint Stock Company ("Asean")

On 6 February 2018, the Group completed the acquisition in order to obtain 51.00% interest in Asean with a consideration of VND51,000,000,000.

This business combination impacts to the net asset of the Group at the acquisition date as follows:

Fair	va	lues	recog	JП	ised
	at	acq	uisitio	n	date
					VND

Assets Cash and cash equivalents Short term receivables Other assets	157,750,536 99,882,255,288 3,461,700
Liabilities	100,043,467,524
Total identifiable net assets	100,043,467,524
Gain on bargain purchase Non-controlling interests	(22,168,437) (49,021,299,087)
Purchase consideration transferred Cash acquired	51,000,000,000 (157,750,536)
Net cash outflow on acquisition	50.842.249.464

- 3 BUSINESS COMBINATION (continued)
- (b) Acquisition of a group of companies: Vuong Gia Real Estate Investment Joint Stock Company ("Vuong Gia"), Phuc Binh Real Estate Company Limited ("Phuc Binh") and Sun City Real Estate Investment and Development Company Limited ("Sun City")

On 8 May 2018, the Group completed the acquisition of 99.81% of voting shares of Vuong Gia with the consideration of VND1,078,591,500,000. Through this acquisition, the Group also controlled Phuc Binh and Sun City because Vuong Gia held 97.95% interest in Phuc Binh, Phuc Binh held 49.97% in Sun City, and previously the Group had owned 49.00% in Sun City.

This business combination impacts to the net asset of the Group at the acquisition date as follows:

	Fair values
	recognised at
	acquisition date
Asset	VND
Cash and cash equivalents	51,683,788,711
Short term receivables	1,037,360,5/7,8,765
Inventories	2,209,202,5्∜3,992
Fixed assets	1,307,379,325
	3,299,554,260,793
Liabilities Other liabilities	894,506,741,686
Deferred tax liabilities	227,733,250,821
Deferred (ax habilities	
	1,122,239,992,507
Total identifiable net assets	2,177,314,268,286
Goodwill from business combination	505,654,783,391
Non-controlling interests	(60,996,434,575)
Purchase consideration transferred	2,621,972,617,102
First consideration is accounted using equity method	984,999,829,150
Revaluation of the investments in associate at the acquisition date	558,381,287,952
Second consideration at acquisition date	1,078,591,500,000
Cash acquired	(51,683,788,711)
Accumulated profit shares from associate	(29,499,829,150)
Net cash outflow on acquisition	1,982,407,711,289

The goodwill of VND505,654,783,391 arising from the acquisition consists largely of the synergies and economies of scale expected from combining the operations of the Group and Vuong Gia, Phuc Binh and Sun City.

### 3 BUSINESS COMBINATION (continued)

### (c) Acquisition of Phu Tri Real Estate Investment Commercial Joint Stock Company ("Phu Tri")

On 11 May 2018, the Group completed the acquisition in order to obtain 99.98% interest in Phu Tri with a consideration of VND1,124,775,000,000.

This business combination impacts to the net asset of the Group at the acquisition date as follows:

Fair values recognised at acquisition date VND

Asset	
Cash and cash equivalents	401,867,295
Short term receivables	53,219,173,800
Inventories	1,688,750,143,271
Other assets	3,053,867,791
	1,745,425,052,157
Liabilities	
Liabilities	498,441,326,768
Deferred tax liabilities	190,800,000,000
	689,241,326,768
Total identifiable net assets	1,056,183,725,389
Goodwill from business combination	68,799,594,114
Non-controlling interests	(208,319,503)
Purchase consideration transferred	1,124,775,000,000
Cash acquired	(401,867,295)
Net cash outflow on acquisition	1,124,373,132,705

The goodwill of VND68,799,594,114 arising from the acquisition consists largely of the synergies and economies of scale expected from combining the operations of the Group and Phu Tri.

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### 3 BUSINESS COMBINATION (continued)

### (d) Acquisition and disposal of Sabetran Trung Thuy Real Estate Investment Joint Stock Company ("Sabetran Trung Thuy")

On 6 February 2018, the Group completed the acquisition in order to obtain 99.71% interest in Sabetran Trung Thuy with a consideration of VND773,740,800,000.

This business combination impacts to the net asset of the Group at the acquisition date as follows:

	Fair values recognised at acquisition date VND
Asset	
Cash and cash equivalents	145,781,544
Short term receivables	111,342,904,232
Inventories	1,229,274,162,366
Other assets	3,678,880,746
	1,344,441,728,888
Liabilities	
Liabilities	473,426,112,135
Deferred tax liabilities	154,282,695,068
	627,708,807,203
Total identifiable net assets	716,732,921,685
Goodwill from business combination	56,919,104,347
Non-controlling interests	88,773,968
Purchase consideration transferred	773,740,800,000
Cash acquired	(145,781,544)
Net cash outflow on acquisition	773,595,018,456

The goodwill of VND56,919,104,347 arising from the acquisition consists largely of the synergies and economies of scale expected from combining the operations of the Group and Sabetran.

On 16 April 2018, the Group disposed the entire 99.71% equity interest in Sabetran Trung Thuy with a total consideration of VND833,908,757,000. The profit of VND61,630,398,838 which is the difference between the consideration and the carrying value of net assets transferred, was recognised in the consolidated income statement (Note 32). The disposal of Sabetran Trung Thuy is to ensure the consistency in the Group business development strategy but not with the intention of buying to sell during the period.

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### 4 CASH AND CASH EQUIVALENTS

	30.6.2018 VND	31.12.2017 VND
Cash on hand	1,004,884,457	1,720,245,875
Cash at bank	2,429,916,385,367	1,196,390,638,971
Cash equivalents (*)	6,409,868,169,050	5,452,050,109,895
	8,840,789,438,874	6,650,160,994,741
	and the second s	

<sup>(\*)</sup> Cash equivalents are term deposits at banks in Vietnamese Dong with maturity from one to three months at commercial banks with interest from 1.7% per annum to 6.0% per annum (as at 31 December 2017: from 2.3% per annum to 6.0% per annum).

As at 30 June 2018, cash and cash equivalents of VND527,531 million (as at 31 December 2017: VND496,752 million) were pledged as collateral assets and VND291,549 million (as at 31 December 2017: VND1,350,972 million) were managed by bank under purpose of borrowings for each project.

### 5 INVESTMENTS

## (a) Investments held to maturity

	Carrying value VND	512,509,850,676
31.12.2017	Cost	512,509,850,676
	Carrying value VND	104,352,906,511
30.6.2018	Cost	104,352,906,511
		Term deposits

The term deposits represent bank deposits in VND with an original maturity of more than three months and less than one year at the commercial banks with interest from 5.2% per annum to 8.5% per annum (2017: from 5.0% per annum to 9.0% per annum).

As at 30 June 2018, the term deposits of VND1,842 million were pledged as collateral assets for bank loans (as at 31 December 2017: VND11,671 million) and no term deposit managed by banks under purposes of borrowings for each projects (as at 31 December 2017: nil).

### (b) Investments in associates

***************************************		Provision	ì		
31.12.2017		Fair value VND	*)		
n		Cost	1.042.972.935.246		***************************************
		Provision VND	1		***************************************
30 6 2018	2.03.00	t Fair value	*)		
		Cost	424 404 429 938	000,014,404,104	And the second s
				Investments in associates	

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### 5 INVESTMENTS (continued)

## (b) Investments in associates (continued)

		30,6,2018	2018	***************************************	31.12	31.12.2017	
Name	The principal activity	Cost	Fair value VND	Provision VND	Cost	Sage SD	Provision VND
Ben Thanh Housing Service and							
Stock Company	Real estate trading	66,325,084,924	*	ţ	65,803,452,997	*	ı
Sai Gon Electronics and Industrial Service Joint Stock Company	Electronics and telecommunication trading	3,680,292,103	€	,	4,566,153,588	*)	ı
Thai Binh Real Estate Trading Joint Stock Company (**)	Service supporting in relation to transportation,						
	real estate trading	356,816,422,771	Đ	I	1		ı
234 Thanh My Loi Joint Stock Company (***)	Real estate trading	4,582,629,040	*	ı	1		ľ
Sun City Real Estate Development and Investment						ŧ	
Company Limited	Real estate trading	r			972,603,328,661	0	<b>i</b>
		431,404,428,838		Monthson	1,042,972,935,246		

- As at 30 June 2018 and 31 December 2017, the Group was not able to disclose the fair value of these investments as they were not listed in the stock market. As a result, their fair value information was not available. \*
- On 30 March 2018, the Group contributed capital to Thai Binh Real Estate Trading Joint Stock Company ("Thai Binh") by the total contribution of VND130,000,000,000, accounting for 23.63% interest in Thai Binh. The excess of the Group's share of the fair value of Thai Binh's identifiable net asset over the cost of the investment was recognised as income in the period (Note 34). \*
- According to Decision No. 15/2018-QD.HDQT-NVLG dated 8 February 2018, the Group will contribute VND99,800,000,000, accounting for 49.9% of the total chartered capital to establish 234 Thanh My Loi Joint Stock Company was established on 9 (\*\*\*)

### 5 INVESTMENTS (continued)

### (b) Investments in associates (continued)

Movements in the investments in associates during the period/year were as follows:

Beginning of period/year		·	For the six-month period ended 30.6.2018	For the year ended 31.12.2017 VND
30.6.2018 31.12.2017 VND  Trade receivables from sales of real estate  Related parties (Note 41(b)) 40,129,416,425 40,183,233,814 452,333,448,945 308,351,265,168  Trade receivables from rendering services  Related parties (Note 41(b)) 206,392,264 59,206,424,284 42,181,367,389		Additional investments Profit sharing from investments in associates Revaluation of investments in associates Transfers from associates to subsidiaries Dividend received Disposals	134,800,000,000 13,891,895,534 226,539,427,208 (984,999,829,150) (1,800,000,000)	1,315,207,564,660 12,079,426,593 (643,454,353,318) (2,400,000,000) (10,130,335,603)
Trade receivables from sales of real estate  Related parties (Note 41(b)) Third parties (*)  Related parties (note 41(b)) Trade receivables from rendering services  Related parties (Note 41(b)) Third parties (*)  206,392,264 59,206,424,284 42,181,367,389	6	SHORT-TERM TRADE ACCOUNTS RECEIVABLE		
Related parties (Note 41(b)) Third parties (*)  40,129,416,425 452,333,448,945  40,183,233,814 308,351,265,168   Trade receivables from rendering services  Related parties (Note 41(b)) Third parties (*)  206,392,264 59,206,424,284 42,181,367,389				
Trade receivables from rendering services  Related parties (Note 41(b))  Trade receivables from rendering services  Related parties (Note 41(b))  Third parties (*)  206,392,264 59,206,424,284 42,181,367,389		Trade receivables from sales of real estate		
Related parties (Note 41(b))  Third parties (*)  206,392,264 59,206,424,284 42,181,367,389				· · ·
Third parties (*)  59,206,424,284  42,181,367,389		Trade receivables from rendering services		
551,875,681,918 390,715,866,371		·	• •	42,181,367,389
			551,875,681,918	390,715,866,371

<sup>(\*)</sup> As at 30 June 2018 and 31 December 2017, there was no third party customers trade account receivables accounting for 10% or more of total the short-term trade accounts receivable balance.

As at 30 June 2018 and 31 December 2017, there was no balance of short term trade accounts receivable which was past due or not past due but doubtful.

### 7 SHORT-TERM PREPAYMENTS TO SUPPLIERS

	30.6.2018 VND	31.12.2017 VND
Third parties Silver Field International Trading Company Limited Sai Gon General Service Corporation Imperia An Phu Company Limited Others	500,000,000,000 320,228,950,462 200,000,000,000	500,000,000,000 320,189,629,546 200,000,000,000
Others	699,485,191,302 1,719,714,141,764	751,154,844,734

As at 30 June 2018 and 31 December 2017, there was no balance of short-term prepayments to suppliers which was past due or not past due but doubtful.

### 8 SHORT-TERM LENDING

30.6.2018 VND	31.12.2017 VND
43,420,000,000	43,420,000,000
240,000,000,000	-
148,329,185,000	148,329,185,000
49, 326, 836, 474	49,326,836,474
-	350,000,000,000
5,529,184,697	34,529,184,697
486,605,206,171	625,605,206,171
	VND  43,420,000,000  240,000,000,000  148,329,185,000  49,326,836,474  5,529,184,697

<sup>(\*)</sup> These are the short-term loans to third parties which are unsecured and earn interest at rate from 5.0% per annum to 13.0% per annum (2017: from 5.0% per annum to 10.9% per annum). The maturity of these loans are from 5 to 12 months.

As at 30 June 2018 and 31 December 2017, there was no balance of short-term lending which was past due or not past due but impaired.

### 9 OTHER RECEIVABLES

### (a) Other short-term receivables

	30.6.2018		31.12.2017	
-	Cost VND	Provision VND	Cost VND	Provision VND
Deposits for shares				
acquisition (*)	3,303,273,000,000	-	49,000,000,000	-
Project development and				
investment co-operation (**)	1,819,631,600,000	-	1,831,712,600,000	-
Interest receivable from term deposits, lending and				
investment co-operation	431,151,122,527		360,154,008,671	-
Advances for projects	346,792,689,879	-	351,489,334,396	-
Deposits for the contract related to investment				
consultancy services (***)	317,735,776,709	_	406,589,287,268	-
Deposits for projects	106,874,918,392	-	106,874,918,392	-
Others	162,672,405,866	-	104,679,205,467	-
	6,488,131,513,373		3,210,499,354,194	-
			***************************************	<u></u>

In which, the balances with related parties and third parties were as follows:

	30.6.2018		31.12.2017	
	Cost VND	Provision VND	Cost VND	Provision VND
Third parties Related parties (Note 41(b))	6,423,262,715,878 64,868,797,495	-	3,146,763,909,150 63,735,445,044	-
	6,488,131,513,373	•	3,210,499,354,194	•

- (\*) These deposits for share acquisition of companies which the Group is investing, these deposits will be recognised as investments in subsidiaries or associates when the Group completes share transfers.
- (\*\*) This balance represents project development and investment co-operation with partners. These amounts will be repaid in full to the Group at the end of the projects. The Group will be entitled to a fixed interest amount annually; in addition, the Group will receive profits at the end of the projects in accordance with agreed sharing ratio in the agreement.
- (\*\*\*) This balance represents deposits as an amount guaranteed for the investment consultancy agreements with partners. According to the agreements, the partners will consult, identify and select appropriate projects, consulting fee will be paid based on the percentage of successful transactions.

### 9 OTHER RECEIVABLES (continued)

### (b) Other long-term receivables

	30.6.2018		31.12.2017	
	Cost VND	Provision VND	Cost VND	Provision VND
Deposits for projects (*) Others	187,152,866,756 20,397,068,039	-	186,484,661,758 17,318,704,984	-
	207,549,934,795	-	203,803,366,742	-

In which, the balances with related parties and third parties were as follows:

	30.6.2018		31.1	2.2017
	Cost VND	Provision VND	Cost VND	Provision VND
Third parties Related parties (Note 41(b))	201,882,395,740 5,667,539,055	<del>-</del>	202,404,590,742 1,398,776,000	
	207,549,934,795		203,803,366,742	

<sup>(\*)</sup> This balance represents long-term deposit at the Department of Planning and Investment as an amount guaranteed for performing the projects.

As at 30 June 2018 and 31 December 2017, there was no balance of other long-term receivables which was past due or not past due but doubtful.

### 10 DOUBTFUL DEBTS

As at 30 June 2018 and 31 December 2017, there was no balance of receivables which was past due or not past due but doubtful.

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### 11 INVENTORIES

### (a) Inventories

	30.6.2018		31.12.2017		
	Cost	Provision	Cost	Provision	
	VND	VND	VNĐ	VND	
Properties in construction	00 005 457 504 600		24,446,674,606,321	_	
progress (i)	30,095,157,501,692	-	24,440,074,000,321	-	
Properties in construction completion (ii)	1,150,401,833,100	(2,140,855,974)	2,449,747,339,621	(3,276,069,352)	
Property merchandises	196,520,852,627	(3,913,140,002)	226,949,654,864	(4,245,610,900)	
Tools and equipment	11,648,538,381	-	12,946,946,857	-	
	31,453,728,725,800	(6,053,995,976)	27,136,318,547,663	(7,521,680,252)	
Provision for decline in value of inventories	(6,053,995,976)		(7,521,680,252)		
	31,447,674,729,824		27,128,796,867,411		

Movements in the provision for decline in value of inventories during the period/year were as follows:

	For the six-month period ended 30.6.2018 VND	For the year ended 31.12.2017 VND
Beginning of period/year Increase Reversal	(7,521,680,252) - 1,467,684,276	(5,395,666,184) (4,846,915,964) 2,720,901,896
End of period/year	(6,053,995,976)	(7,521,680,252)

- (i) As at 30 June 2018, the properties in construction progress mainly include land costs, consulting and designing fees, construction costs and other costs relating to the projects.
- (ii) As at 30 June 2018, the balance presents the properties in construction completion for sale.

As at 30 June 2018, the Group's inventories of VND5,901,070 million (as at 31 December 2017: VND7,406,736 million) were pledged as collateral assets for borrowings.

Total amount of interest expenses capitalised into value of inventories during the period ended 30 June 2018 was VND268,276 million (period ended 30 June 2017: VND115,336 million).

### (b) Long-term work in progress

The balance represents the value of properties in construction progress of projects located in Ho Chi Minh City. These projects are in progress of completing the paper works due to changes in usage purpose.

### 12 PREPAID EXPENSES

### (a) Short-term prepaid expenses

()			
		30.6.2018 VND	31.12.2017 VND
	Tools and equipment	878,115,788	1,072,191,258
	Deferred expenses	163,428,476,537	102,952,441,928
		164,306,592,325	104,024,633,186
(b)	Long-term prepaid expenses		
		30.6.2018	31.12.2017
		VND	VND
	Deferred expenses	297,703,156,818	274,296,639,404
	Prepayment expenses for parking lot	115,742,352,760	116,901,818,182
	Compensation cost for land clearance	42,947,183,361	41,932,114,168
	Interest expenses from issuing bonds	-	8,296,729,396
	Tools and equipment	3,998,448,912	7,924,870,527
		460,391,141,851	449,352,171,677

Movements in long-term prepaid expenses during the period/year were as follows:

	For the six-month period ended 30.6.2018	For the year ended 31.12.2017 VND
Beginning of period/year	449,352,171,677	288,077,446,389
Additions	70,506,033,860	308,946,758,502
Transfers from construction in progress (Note 16)	<u>-</u>	27,130,420,628
Increase from acquisition of subsidiaries	14,183,818	117,203,900,546
Allocation	(59,481,247,504)	(235,203,626,186)
Decrease from disposal of subsidiaries	<del>-</del>	(56,802,728,202)
End of period/year	460,391,141,851	449,352,171,677

### 13 TANGIBLE FIXED ASSETS

YND	411,168,923,089	60,984,893,236 1,178,148,891 (12,535,061,559)	462,113,561,136	(129,323,323,969) (19,716,376,448)	(1,178,148,891) 5,298,619,594	(144,919,229,714)	281,845,599,120
	41,168 1,3	60,984 1,178 (12,535	462,113	(129,323	(1,178 5,298	(144,919	317,194
Other fixed assets VND	341,609,091	1 1	341,609,091	(280,502,507)	i 1	(303,551,936)	61,106,584
Office equipment VND	28,168,639,962 3,737,058,101 1,243,524,752	- (7,372,901)	33,141,849,914	(11,453,533,054) - (2,964,380,138)	1 1	(14,417,913,192)	16,715,106,908 18,723,936,722
Motor vehicles VND	114,021,819,387 - 73,132,727	60,984,893,236 - (445,842,500)	174,634,002,850	(20,731,612,447) - (10,423,885,025)	445,842,500	(30,709,654,972)	93,290,206,940
Plants and machinery VND	18,246,571,203 (3,121,058,101)	- 986,891,455 (523,117,070)	15,589,287,487	(9,724,288,173) (616,000,000) (1,079,512,352)	(986,891,455) 388,459,207	(12,018,232,773)	8,522,283,030
Buildings VND	250,390,283,446 (616,000,000)	- 191,257,436 (11,558,729,088)	238,406,811,794	(87,133,387,788) 616,000,000 (5,225,549,504)	(191,257,436) 4,464,317,887	(87,469,876,841)	163,256,895,658 150,936,934,953
	<b>Historical cost</b> As at 1 January 2018 Reclassification New purchases	Transfers from construction in progress (Note 16) Increase from acquisition of subsidiaries Disposals	As at 30 June 2018	Accumulated depreciation As at 1 January 2018 Reclassification Charge for the period	Increase from acquisition of subsidiaries Disposals	As at 30 June 2018	<b>Net book value</b> As at 1 January 2018 As at 30 June 2018

As at 30 June 2018, cost of fully depreciated fixed assets but still in use was VND18,664 million (as at 31 December 2017: VND17,343 million).

There were no tangible fixed assets pledged as collateral assets for bank loans granted to the Group.

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14 INTANGIBLE FIXED ASSETS

	Land use rights VND	Brand name and Trade mark VND	Software VND	Total VND
Historical cost As at 1 January 2018 Additions	34,880,498,260	30,000,000	15,634,334,283 7,372,901	50,544,832,543 7,372,901
(Note 16)	ı	ľ	2,987,611,876	2,987,611,876
As at 30 June 2018	34,880,498,260	30,000,000	18,629,319,060	53,539,817,320
<b>Accumulated amortisation</b> As at 1 January 2018 Charge for the period	1 1	(30,000,000)	(5,750,992,301) (2,135,231,420)	(5,780,992,301) (2,135,231,420)
As at 30 June 2018	1 and the second	(30,000,000)	(7,886,223,721)	(7,916,223,721)
<b>Net book value</b> As at 1 January 2018	34,880,498,260	'	9,883,341,982	44,763,840,242
As at 30 June 2018	34,880,498,260	To the state of th	10,743,095,339	45,623,593,599

As at 30 June 2018, cost of fully depreciated intangible fixed assets but still in use was VND3,071 million (as at 31 December 2017: VND351 million).

There were no intangible fixed assets pledged as collateral assets for bank loans granted to the Group.

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### 15 INVESTMENT PROPERTIES

	Land use rights VND	Buildings VND	Total VND
Historical cost			
As at 1 January 2018	1,088,015,804,723	1,967,616,453,553	3,055,632,258,276
Transfers from inventories	-	513,132,122,973	513,132,122,973
Transfers to inventories	=	(4,076,934,670)	(4,076,934,670)
Disposal	(7,693,482,739)	(11,526,332,344)	(19,219,815,083)
As at 30 June 2018	1,080,322,321,984	2,465,145,309,512	3,545,467,631,496
Accumulated amortisation			
As at 1 January 2018	-	(111,015,724,077)	(111,015,724,077)
Charge for the period	-	(23,574,368,084)	(23,574,368,084)
Transfers to inventories	-	105,521,584	105,521,584
Disposal	-	3,321,305,910	3,321,305,910
As at 30 June 2018		(131,163,264,667)	(131,163,264,667)
Net book value			
As at 1 January 2018	1,088,015,804,723	1,856,600,729,476	2,944,616,534,199
As at 30 June 2018	1,080,322,321,984	2,333,982,044,845	3,414,304,366,829
		***************************************	

As at 30 June 2018, investment properties pledged as security for bank borrowings granted to the Group was VND2,186,669 million (as at 31 December 2017: VND1,271,830 million).

### 16 CONSTRUCTION IN PROGRESS

	30.6.2018 VND	31.12.2017 VND
Purchase of assets Office renovation Showhouses Others	72,918,102,494 22,890,327,418 20,223,429,150 14,451,752,065	89,582,304,871 20,731,302,400 20,211,429,150 6,371,405,943
	130,483,611,127	136,896,442,364

### 16 CONSTRUCTION IN PROGRESS (continued)

Movements in the construction in progress during the period/year were as follows:

		For the six-month period ended 30.6.2018 VND	For the year ended 31.12.2017 VND
Beginning of period/ye Increase Transfers to tangible fit Transfers to inventorie	xed assets (Note 13) fixed assets (Note 14) s	136,896,442,364 57,874,044,166 (60,984,893,236) (2,987,611,876)	51,379,788,428 176,621,475,784 (38,303,709,498) (3,057,100,000) (1,380,309,663)
Transfers to long-term (Note 12(b)) Transfers to short-term Other decreases		(314,370,291)	(27,130,420,628) (3,835,466,021) (17,397,816,038)
End of period/year		130,483,611,127	136,896,442,364
17 GOODWILL			
		For the six-month period ended 30.6.2018 VND	For the year ended 31.12.2017 VND
Beginning of period/ye Increase (*) Decrease from disposi Decrease from mergin Allocation	al of subsidiaries (**)	2,406,227,189,374 631,373,481,852 (55,496,126,738) - (151,813,383,160)	2,217,606,029,051 649,355,733,731 (54,862,071,860) (146,640,884,246) (259,231,617,302)
End of period/year		2,830,291,161,328	2,406,227,189,374

(\*) Details of goodwill arising from business combinations during the period and estimated allocation period are as below:

Goodwill VND	Allocation period Year
56,919,104,347	10
68,799,594,114	10
505,654,783,391	10
631,373,481,852	
	VND 56,919,104,347 68,799,594,114 505,654,783,391

Details of goodwill arising from business combinations are presented in Note 3.

(\*\*) Decrease in goodwill is due to the divestment of Sabetran Trung Thuy Real Estate Investment Joint Stock Company, a subsidiary.

### 18 SHORT-TERM TRADE ACCOUNTS PAYABLE

	30.6.2018 VND	31.12.2017 VND
Related parties (Note 41(b)) Third parties	364,884,305	-
· · · · · · · · · · · · · · · · · · ·	619,680,395,588	619,680,395,588
Nová Homes Trading Joint Stock Company Ricons Construction Investment Joint Stock	137,770,499,507	336,914,898,682
Company	102,734,120,959	95,465,765,373
Hoa Binh Construction Group Joint Stock Company	99,967,725,934	493, 562, 576, 250
Others (*)	871,851,639,572	1,102,709,881,902
	1,832,369,265,865	2,648,333,517,795
Ricons Construction Investment Joint Stock Company Hoa Binh Construction Group Joint Stock Company	137,770,499,507 102,734,120,959 99,967,725,934 871,851,639,572	336,914,898,68 95,465,765,37 493,562,576,25 1,102,709,881,90

As at 30 June 2018 and 31 December 2017, the Group had no short-term trade accounts payable overdue.

(\*) As at 30 June 2018 and 31 December 2017, there were no suppliers accounting from 10% or more of the total balance.

### 19 SHORT-TERM ADVANCES FROM CUSTOMERS

The short-term advances from customers mainly include advances from customers, prepaid amounts or deposits of customers according to the property transfer agreements of the Group's projects. The amount is recognised as revenue when the Group completes and hands over apartments to customers.

As at 30 June 2018 and 31 December 2017, there were no customers accounting from 10% or more of the total balance of short - term advances from customers.

### 20 TAXES AND OTHER PAYABLES TO THE STATE BUDGET

### (a) Taxes and other receivables from the State Budget

	·	30.6.2018 VND	31.12.2017 VND
	VAT to be reclaimed Business income tax temporarily paid Overpaid business income tax Others	657,682,236,365 107,723,609,631 60,031,205,256 1,121,488,599	649,739,747,874 62,481,003,869 60,027,108,901 60,745,828
		826,558,539,851	772,308,606,472
(b)	Taxes and other payables to the State Budget		
		30.6.2018 VND	31.12.2017 VND
	Business income tax Value added tax on domestic sales Personal income tax Land use tax Others	221,620,871,182 57,167,764,484 4,830,547,414 - 5,622,253,916	207,324,266,996 120,814,880,491 12,962,075,302 242,500,000,000 5,060,798,643
		289,241,436,996	588,662,021,432

# 20 TAXES AND OTHER PAYABLES TO THE STATE BUDGET (continued)

The movement of tax and other (receivables)/payables to the State Budget during the period were as below:

		As at 1.1.2018 VND	Arose during the period VND	Netted off VND	Settled during the period VND	As at 30.6.2018 VND
(a)	Tax receivables					
	VAT to be reclaimed	(649,739,747,874)	(364,634,415,377)	356,691,926,886	ŧ	(657,682,236,365)
	Business income tax temporary paid Overpaid business income tax Others	(62,481,003,869) (60,027,108,901) (60,745,828)	28,235,177 5,803,106,769 (1,093,952,650)	17,995,053,340 (5,613,217,385) 33,209,879	(63,265,894,279) (193,985,739)	(107,723,609,631) (60,031,205,256) (1,121,488,599)
		(772,308,606,472)	(359,897,026,081)	369,106,972,720	(63,459,880,018)	(826,558,539,851)
(q)	Tax payables	204 286 008	241 257 511 910	(42 384 835 055)	(31/1 570 071 660)	221 620 871 182
	business income tax Value added tax on domestic sales	120,814,880,491	638,537,219,847	(356,691,926,886)	(345,492,408,968)	57,167,764,484
	Personal income fax	12,962,075,302	49,192,732,274	(31,109,879)	(57,293,150,283)	4,830,547,414
	Land use tax	242,500,000,000	46,234,603,450	1	(288,734,603,450)	1
	Others	5,060,798,643	16,719,505,637	(2,100,000)	(16,155,950,364)	5,622,253,916
		588,662,021,432	1,091,941,573,018	(369,106,972,720)	(1,022,255,184,734)	289,241,436,996

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### 21 PAYABLES TO EMPLOYEES

& I	PATABLES TO ENTROTEES		
		30.6.2018 VND	31.12.2017 VND
	Salary	444,177,626	1,449,930,286
	13 <sup>th</sup> month salary, bonus	84,740,801,108	113,499,731,408
		85,184,978,734	114,949,661,694
22	SHORT-TERM ACCRUED EXPENSES		
		30.6.2018 VND	31.12.2017 VND
	Constructions costs	402,925,224,488	552,464,269,227
	Interest on borrowings and investment co-operation	624,442,187,064	522,156,467,006
	Others	281,411,741,760	307,965,638,882
		1,308,779,153,312	1,382,586,375,115
	In which, the balances with related parties and third parties  Third parties  Related parties (Note 41(b))		1,382,461,474,765 124,900,350
		1,308,779,153,312	1,382,586,375,115
23	OTHER PAYABLES		
(a)	Other short-term payables		
		30.6.2018 VND	31.12.2017 VND
	Project development and investment co-operation		
	(Note 23(b)(*))	448,900,000,000	735,820,000,000
	Maintenance fund payables (i)	426,659,279,265	358,058,792,927
	Deposits for purchases of apartments and commercial units	11,242,477,657	11,200,981,253
	Others	309,950,316,124	213,920,081,628
		1,196,752,073,046	1,318,999,855,808

<sup>(</sup>i) The maintenance fund payables represent 2% of the total net value of the contract which the Group collected from the residents for the maintenance of apartments. This amount will be transferred to the Residence Committee when the Residence Committee is established.

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### 23 OTHER PAYABLES (continued)

### (b) Other long-term payables

	30.6.2018 VND	31.12.2017 VND
Project development and investment co-operation (*) Others	914,800,000,000 4,352,563,395	1,660,275,400,000 3,753,825,075
	919,152,563,395	1,664,029,225,075

<sup>(\*)</sup> The balance represents the capital contribution for project development and investment cooperation from third parties. The Group is obliged to refund this amount in full to counter parties at the end of the projects. The Group shall pay fixed interest to partners annually. In addition, the Group shall share profits arising from the projects in accordance with agreed sharing ratio in agreements at the end of the projects.

## 24 BORROWINGS AND FINANCE LEASE LIABILITIES

As at 30.6.2018 VND	992,304,943,079 5,129,500,000,000	3,150,551,053,360	161,600,000,000	9,406,837,446,380	2,967,964,452,833	3,879,562,500,000 (126,547,927,893)	12,795,379,024,940
Current portion of long-term borrowings	360,397,437,032 3,570,000,000,000	142,118,750,000	- (22,618,550,059)	4,049,897,636,973	(360,397,437,032)	(142,118,750,000) 22,618,550,059	(4,049,897,636,973)
Decrease	(2,366,876,207,620) (820,000,000,000)	(3,729,328,219,666)	(47,000,000,000)	(6,961,704,427,286)	(346,666,667,000)	20,085,210,500	(326,581,456,500)
Foreign exchange differences	2,588,250,000	1,568,750,000		4,157,000,000	4,806,750,000 30,400,000,000	42,556,250,000	77,763,000,000
Increase	595,623,256,047 479,500,000,000	3,287,885,000,000	208,600,000,000 (6,000,000,000)	4,565,608,256,047	1,828,462,866,753	1,137,250,000,000 (120,491,494,013)	6,893,221,372,740
As at 1.1.2018 VND	2,400,572,207,620	3,448,306,773,026		7,748,878,980,646	1,841,758,940,112	2,841,875,000,000 (48,760,194,439)	10,200,873,745,673
	Short-term borrowings - Bank loans (*) - Bonds issuance (**)	<ul> <li>Borrowings from third parties (***)</li> </ul>	<ul> <li>Borrowings from related parties (Note 41(b))</li> <li>Costs of issuing bonds</li> </ul>		Long-term borrowings - Bank loans (*) - Bonds issuance (**)	<ul> <li>Borrowings from third parties (***)</li> <li>Costs of issuing bonds</li> </ul>	
	(a)				(q)		

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(\*) Details of closing balance of bank loans are as follows:

		30.6.2018 VND	31.12.2017 VND
(a)	Short-term borrowings		
	Joint Stock Commercial Bank for Foreign Trade of		
	Vietnam – Nam Sai Gon Branch (i) Vietnam Joint Stock Commercial Bank for Industry	144,423,256,047	73,542,207,620
	and Trade Filiale Deutschland (ii)	137,940,000,000	34,140,000,000
	Maybank International Labuan Branch (ii)	82,764,000,000	20,484,000,000
	The Shanghai & Savings Bank, Ltd. – Offshore	02,101,000,000	20,404,000,000
	Banking Branch (ii)	27,588,000,000	6,828,000,000
	Chailease International Financial Services co., Ltd (ii)	18,392,000,000	4,552,000,000
	Malayan Banking Berhad (Maybank) – Ho Chi Minh	, -,,,	.,,,
	Branch (ii)	8,896,000,000	2,224,000,000
	Vietnam Prosperity Joint Stock Commercial Bank		
	<ul> <li>Ho Chi Minh City Branch (iii)</li> </ul>	133,336,000,000	100,002,000,000
	Vietnam Joint Stock Commercial Bank for Industry		
	and Trade – Ho Chi Minh City Branch (iv)	120,000,000,000	360,000,000,000
	Kien Long Commercial Joint Stock Bank – Sai Gon		
	Branch (v)	38,500,000,000	-
	Vietnam Prosperity Joint Stock Commercial Bank (vi)	95,000,000,000	-
	Sai Gon Thuong Tin Commercial Joint Stock Bank		
	<ul> <li>District 4 Branch (vii)</li> </ul>	113,798,575,032	-
	Saigon Thuong Tin Commercial Joint Stock Bank (viii)	5,000,000,000	-
	Sai Gon Thuong Tin Commercial Joint Stock Bank (ix)	66,667,112,000	-
	Vietnam Prosperity Joint Stock Commercial Bank	-	897,000,000,000
	Vietnam Prosperity Joint Stock Commercial Bank	-	451,800,000,000
	Saigon Thuong Tin Commercial Joint Stock Bank  - Transaction Center		250,000,000,000
	Tien Phong Commercial Joint Stock Company	_	200,000,000,000
	– Sai Gon Branch	-	200,000,000,000
		992,304,943,079	2,400,572,207,620

### (b) Long-term borrowings

	30.6.2018 VND	31.12.2017 VND
Vietnam Joint Stock Commercial Bank for Industry		
and Trade – Ho Chi Minh City Branch (iv)	1,076,433,940,112	846,433,940,112
Vietnam Prosperity Joint Stock Commercial Bank (vi)	665,000,000,000	<del></del>
Kien Long Commercial Joint Stock Bank – Sai Gon		
Branch (v)	346,500,000,000	-
Sai Gon Thuong Tin Commercial Joint Stock Bank		
<ul> <li>District 4 Branch (vii)</li> </ul>	189,664,291,721	<u></u>
Saigon Thuong Tin Commercial Joint Stock Bank (viii)	227,000,000,000	232,000,000,000
Vietnam Joint Stock Commercial Bank for Industry		
and Trade Filiale Deutschland (ii)	206,910,000,000	306,885,000,000
Maybank International Labuan Branch (ii)	124,146,000,000	184,131,000,000
The Shanghai & Savings Bank, Ltd Offshore Banking		
Branch (ii)	41,382,000,000	61,377,000,000
Chailease International Financial Services co., Ltd (ii)	27,588,000,000	40,918,000,000
Malayan Banking Berhad (Maybank) – Ho Chi Minh	40.044.000.000	4
Branch (ii)	13,344,000,000	20,016,000,000
Sai Gon Thuong Tin Commercial Joint Stock Bank (ix)	16,666,221,000	<u> </u>
Vietnam Prosperity Joint Stock Commercial Bank	00 000 000 000	00 000 000 000
- Ho Chi Minh City Branch (iii)	33,330,000,000	99,998,000,000
Tien Phong Commercial Joint Stock Bank		50 000 000 000
– Sai Gon Branch		50,000,000,000
	2,967,964,452,833	1,841,758,940,112

- (i) These are borrowings in Vietnamese Dong under a credit facility of VND250,000,000,000 for a term of 12 months to finance working capital of the Company. Interest rates are being specified in each drawndown. As at 30 June 2018, the Group had the outstanding balance of VND144,423,256,047 which bears an interest rate from 7.5% to 7.6% per annum. These borrowings are secured by deposit contracts at the lender ensuring the total value of collateral assets over the outstanding balance, at all time, is 10%.
- (ii) This is syndicated Ioan between Malayan Banking Berhad (Maybank) - Ho Chi Minh Branch, Maybank International Labuan Branch, Vietinbank Filiale Deutschland, The Shanghai & Savings Bank - Offshore Banking and Chailease International Financial Service. Maybank - Ho Chi Minh Branch is the agent and representative to receive and deal with collaterals. In 2017, Maybank International Labuan Branch transferred a portion of borrowing to The Shanghai Commercial & Savings Bank, Ltd. - Offshore Banking Branch Bank and Chailease International Financial Services co., Ltd, respectively. Borrowing amount is USD30 million, in which with respective parties as Maybank - Ho Chi Minh Branch (USD1 million, equivalent to VND22.24 billion), Maybank Labuan (USD9 million), Vietinbank Filiale Deutschland (USD15 million), The Shanghai & Savings Bank - Offshore Banking (USD3 million) and Chailease International Financial Service (USD2 million) for a term of 30 months. The borrowing in USD is bearing an interest of 3-month LIBOR plus a margin of 5.5% per annum and borrowing in Vietnamese Dong is bearing an interest of basic lending interest of Maybank - Ho Chi Minh Branch plus a margin of 3.04% per annum. These borrowings are secured by parking areas of three Sunrise City projects (South, Central, North) and two commercial blocks of Sunrise City South project.

- (iii) These are borrowings in Vietnamese Dong with a credit limit VND200,000,000,000,000 for a period of thirty-six (36) months duration since the first drawndown on 22 August 2016. The interest rate of these borrowings is 11% per annum and adjusted every three (3) months. These borrowings are secured by shares of the Company owned by shareholders.
- (iv) These are borrowings in Vietnamese Dong with a credit limit of VND3,400,000,000,000, which are due for repayment within fourty-eight (48) months duration since the first drawndown on 3 August 2016. The interest rates of these borrowings are equal to basic interest rate plus a margin of 4% per annum. These borrowings are secured by the total value of assets formed in the future of Binh Khanh Project.
- (v) These are borrowings in Vietnamese Dong with a credit limit of VND385,000,000,000 for a term of 60 months since the drawndown date. Interest rate is 9.65% per annum for the first month and 10.5% per annum for the next two months, then adjusted every three (3) months at a rate of the thirteen-month saving deposits in Vietnamese Dong (paid in arrears) plus a margin of 3.69% per annum and not lower than current interest rate quoted at the time of adjustment (for loans with the same type and method). As at 30 June 2018, the Group had the outstanding balance of VND385,000,000,000 which bears an interest rate of 10.5% per annum. These borrowings are secured by a real estate in District 1, Ho Chi Minh City.
- (vi) These are borrowings in Vietnamese Dong with a credit limit of VND760,000,000,000,000 for a term of 60 months since the drawndown on 27 December 2017. The interest is applied at a rate of the twelve-month saving deposits in Vietnamese Dong (paid in arrears) plus a margin of 4% per annum. These borrowings are secured by the land use right of a real estate in District 2, Ho Chi Minh City and the shares owned by the Company in a subsidiary.
- (vii) These are borrowings in Vietnamese Dong with a credit limit of VND800,000,000,000,000, which are due for repayment within 36 months duration since the first drawndown on 28 September 2017. The interest rates of these borrowings are equal to basic interest rate plus a margin of 3.5% per annum. These borrowings are secured by the land use right and assets formed in the future of a Project in District 4, Ho Chi Minh City.
- (viii) These are borrowings in Vietnamese Dong with a credit limit of VND232,000,000,000 for a term of 60 months and the grace period is 12 months since the drawndown date. The principal are paid on a three-month basis. Interest rate is 10.5% per annum for the first three-month period, and at a rate of the thirteen-month saving deposits from individuals in Vietnamese Dong (paid in arrears) plus a margin of 3.5% per annum from the fourth (4th) month onwards. These borrowings are secured by parking areas of Tropic 1 and Lexington project and a part of commercial blocks of three Sunrise City projects (South, Central, North).
- (ix) These are borrowings in Vietnamese Dong with a credit limit of VND600,000,000,000,000 for a term of 36 months since the first drawndown on 22 September 2016. The interest rates of these borrowings are equal to basic interest rate plus a margin of 3.0% per annum. These borrowings are secured by shares of the Company owned by shareholders.

### (\*\*) Details for the balance of issued bonds are as follows:

		30.6.2018 VND	31.12.2017 VND
(a)	Short-term borrowings		
	Bonds issued at discount Techcom Securities Limited Company	-	450,000,000,000
	Bonds issued at par Vietnam Technological and Commercial Joint Stock Bank (i) Indovina Bank Limited (i) Techcom Securities Limited Company (i) Military Commercial Joint Stock Bank (ii) Tien Phong Commercial Joint Stock Bank (ii) Techcom Securities Limited Company (iii) MB Securities Joint Stock Company (iv) Vietnam Joint Stock Commercial Bank for Industry and Trade – Ho Chi Minh City Branch (v) IB Securities Limited Company (vi) Bao Viet Commercial Joint Stock Bank	1,000,000,000,000 1,050,000,000,000 250,000,000,000 1,000,000,000,000 500,000,000,000 400,000,000,000 350,000,000,000 79,500,000,000	250,000,000,000 125,000,000,000 500,000,000,000 275,000,000,000 300,000,000,000
(b)	Long-term borrowings		
	Bonds issued at par The Bank of New York Mellon, London Branch (vii) Vietnam Technological and Commercial Joint Stock Bank (i) Indovina Bank Limited (i) Techcom Securities Limited Company (i) Military Commercial Joint Stock Bank (viii) Military Commercial Joint Stock Bank (ix) Vietnam Joint Stock Commercial Bank for Industry and Trade – Ho Chi Minh City Branch (v) Bao Viet Group (x) Military Commercial Joint Stock Bank (ii) Tien Phong Commercial Joint Stock Bank (iii)	3,678,400,000,000 500,000,000,000 500,000,000,000 500,000,000,000 400,000,000,000 296,000,000,000 200,000,000,000	1,500,000,000,000 1,050,000,000,000 750,000,000,000 500,000,000,000 - 441,000,000,000 200,000,000,000 750,000,000,000 375,000,000,000
		0,074,400,000,000	5,566,000,000,000

- (i) Bonds issued at par value in Vietnamese Dong, include:
  - Package of bonds with a par value of VND500,000,000,000, maturing in February 2019, bearing an interest rate of 10.9% per annum for the two (2) first interest periods. The interest rate applied for the remaining period will be defined as a reference rate plus 4.5% per annum. The reference rate is calculated by average of the interest rates determined period by four (4) banks including: Bank for Investment and Development of Vietnam Head office 1, Joint Stock Commercial Bank for Foreign Trade of Vietnam Head office, Vietnam Joint Stock Commercial Bank for Industry and Trade Ha Noi City Branch and Vietnam Bank for Agriculture and Rural Development Head office. These bonds are secured by shares of the Company owned by shareholders. The initial buyer was Indovina Limited Bank.
  - Package of bonds with a par value of VND1,800,000,000,000, maturing in March 2019, bearing an interest rate of 10.9% per annum for the first two (2) interest periods. The interest rate applied for the remaining period will be defined as a reference rate plus a margin of 4.5% per annum. The reference rate is calculated by average of the interest rates determined period by four (4) banks including: Bank for Investment and Development of Vietnam Head office 1, Joint Stock Commercial Bank for Foreign Trade of Vietnam Head office, Vietnam Joint Stock Commercial Bank for Industry and Trade-Ha Noi City Branch and Vietnam Bank for Agriculture and Rural Development Head office. These bonds are secured by shares of the Company owned by shareholders. The initial buyers were Indovina Limited Bank, Vietnam Technology and Commercial Joint Stock Bank and Techcom Securities Company Limited with respective value of VND550,000,000,000,000, VND1,000,000,000,000 and VND250,000,000,000.
  - Bonds issued at par value in Vietnamese Dong with total par value of VND1,000,000,000,000,000, maturing in August 2019 and bearing an interest of 10.9% per annum for the first two (02) interest periods. The interest rate applied for the remaining period will be defined as a reference rate plus 4.5% per annum. The reference rate is calculated by average of the interest rates offerred for the twelve-month (12) on the deposits from individuals in Vietnamese Dong (paid in arrears) disclosed on the seventh (7) working date by the first date of interest determined period for by four (4) banks including: Bank for Investment and Development of Vietnam Head Office 1, Joint Stock Commercial Bank for Foreign Trade of Vietnam Head Office, Vietnam Joint Stock Commercial Bank for Industry and Trade Ha Noi City Branch and Vietnam Bank for Agriculture and Rural Development Head Office. These bonds are secured by shares of the Company owned by shareholders. The initial bond buyers were Vietnam Technological and Commercial Joint Stock Bank and Techcom Securities Limited Company with respective value of VND500,000,000,000 and VND500,000,000,000.
- (ii) Bonds issued at par value in Vietnamese Dong to Military Joint Stock Commercial Bank North Sai Gon Branch (MB) and Tien Phong Commercial Joint Stock Bank (TPB). Package of bonds with a par value of VND1,500,000,000,000 (MB: VND1,000,000,000,000 and TPB: VND500,000,000,000), maturing in 2021 and bearing an interest rate of 10.0% per annum for the first year. The interest rate applied for remaining period will be defined as a reference rate of plus a margin of 3.5% per annum. The reference rate is calculated by average of the interest rate offered for twelve-month deposits from individuals in Vietnamese Dong (paid in arrears) by four (4) banks including: Bank for Investment and Development of Viet Nam, Joint Stock Commercial Bank for Foreign Trade of Vietnam, Vietnam Joint Stock Commercial Bank for Industry and Trade and Military Joint Stock Commercial Bank. These bonds are secured by the collateral assets including assets of Lakeview City project, part of shares owned by the Company in subsidiary. The Company has repurchased total par value of these bonds on 12 July 2018.

- (iii) Bonds issued at par value in Vietnamese Dong with a par value of VND500,000,000,000,000 to Techcom Securities Company Limited as the initial bonds buyer, maturing in December 2018, bearing an interest rate of 10.9% per annum for the two (2) first interest periods. The interest rate applied for the remaining period will be defined as a reference rate plus 4.5% per annum. The interest will be adjusted for every six (6) months from the issuance date to the maturity date. The reference rate is calculated by average of the interest rates offered for the twelve-month deposits from individuals in Vietnamese Dong (paid in arrears) for the same period declared on 7th working day before the first day of the period by four (4) banks including: Bank for Investment and Development of Vietnam Transaction Center 1, Joint Stock Commercial Bank for Foreign Trade of Vietnam Transaction Center, Vietnam Joint Stock Commercial Bank for Industry and Trade Ha Noi City Branch and Vietnam Bank for Agriculture and Rural Development Transaction Center. These bonds are secured by shares of the Company owned by shareholders.
- (iv) Bonds issued at par value of VND400,000,000,000 in Vietnamese Dong, maturing in February and May 2019, bearing an interest rate of 10.8% per annum. These bonds are secured by shares of the Company owned by shareholders.
- (v) Bonds issued at par value in Vietnamese Dong to Vietnam Joint Stock Commercial Bank for Industry and Trade Ho Chi Minh City Branch. Package of bonds with a par value of VND736,000,000,000, maturing in August 2020, bearing an interest rate of 10% per annum for the first three months. The interest rate will be adjusted for every three months at the reference rate plus a margin of 4% per annum. The reference rate is calculated by average of the interest rates offered for the twelve-month deposits from individuals in Vietnamese Dong (paid in arrears) on the date of interest rate determination. As at 30 June 2018, the Company repurchased total VND90,000,000,000 of par value, the remaining balance of bonds is VND646,000,000,000,000. These bonds are secured by shares of the Company owned by shareholders, receivables relating to a Company's project, part of shares owned by the Company in subsidiary.
- (vi) Bonds issued at par value of VND200,000,000,000 in Vietnamese Dong, advised by IB Securities which will be matured in June 2019, bearing an interest rate of 10.6% per annum. These bonds are secured by shares of the Company owned by shareholders. As at 30 June 2018, VND79,500,000,000 of bonds were issued. At the date of this financial statement, the bonds was issued fully by VND200,000,000,000.
- These are 800 convertible bonds issued on 27 April 2018 ("Issue Date") at par value in (vii) USD to international investors which The Bank of New York Mellon - London Branch is trustee, Credit Suisse - Singapore Branch is arranger and issuance agents. The package of convertible bonds amounted of USD160,000,000 with a par value of USD200,000 per bond will mature on 27 April 2023 ("Maturity Date"), subject to a bond coupon interest of 5.5% per annum which will be repaid every 6 months and a redeem interest is 6.25% per annum which is calculated on a 6 month basis. These bonds are unsecured and could be converted into shares of No Va Land Investment Group Corporation (NVL) since the 41st date from the Issue Date until the 10th date before the Maturity Date. The initial conversion price is determined at VND74,750 VND per share, corresponding to the conversion rate of 60,931 shares per convertible bond and may be adjusted in the following cases: (1) Business events resulting in a change in the share value, and/or (2) adjustment corresponding to the decrease in NVL share price with an adjustment not exceeding 75% of the Initial Conversion Price, VND56,062.5 per share. The number of shares scheduled to be issued to convert the 800 Bonds is 48,744,800 shares, and may be changed depend on the Initial Conversion Price adjustment events.

- (viii) Bonds issued at par value in Vietnamese Dong to Military Joint Stock Commercial Bank North Sai Gon Branch include package of bonds with a par value of VND500,000,000,000, maturing in 2019, bearing an interest rate of 10.0% per annum for the first year period. The interest rate applied for the remaining period will be defined as a reference rate plus 3.5% per annum. The reference rate is calculated by average of the interest rate offered for twelve-month deposits from individuals in Vietnamese Dong (paid in arrears) by four (4) banks including: Bank for Investment and Development of Viet Nam, Joint Stock Commercial Bank for Foreign Trade of Vietnam, Vietnam Joint Stock Commercial Bank for Industry and Trade and Military Joint Stock Commercial Bank. These bonds are secured by the collateral assets including: development rights of Golden Mansion Project and shares of the Company owned by shareholders.
- (ix) Bonds issued at par value in Vietnamese Dong to Military Joint Stock Commercial Bank North Sai Gon Branch ("MB"). The package of bonds with a par value of VND400,000,000,000 have the last maturity in 2021, bearing an interest rate of 10.0% per annum for the first year period, then it will be defined as a reference rate plus 3.5% per annum. The reference rate is calculated by average of the interest rate offered for twelve-month deposits from individuals in Vietnamese Dong (paid in arrears) by four (4) banks including: Bank for Investment and Development of Viet Nam, Joint Stock Commercial Bank for Foreign Trade of Vietnam, Vietnam Joint Stock Commercial Bank for Industry and Trade and Military Joint Stock Commercial Bank. These bonds are secured by shares of the Company owned by shareholders, the collateral assets including assets of Lakeview City project, part of shares owned by the Company in subsidiary.
- (x) Bonds issued at par value in Vietnamese Dong to Bao Viet Group, maturing on 20 January 2020, bearing an interest rate of 10.4% per annum for the first interest period. The interest rate applied for the remaining period will be adjusted every twelve (12) months and defined as a reference rate plus 2.5% per annum. The reference rate is calculated by average of the interest rate offered for twelve-month deposits from individuals in Vietnamese Dong (paid in arrears) by Ho Chi Minh City branches of four (4) banks including: Bank for Investment and Development of Viet Nam, Joint Stock Commercial Bank for Foreign Trade of Vietnam, Vietnam Joint Stock Commercial Bank for Industry and Vietnam Bank for Agriculture and Rural Development. These bonds are secured by shares of the Company owned by shareholders.
- (\*\*\*) Details for the balances of third parties were as follows:

		30.6.2018 VND	31.12.2017 VND
(a)	Short-term borrowings		
	Nova Homes Trading Joint Stock Company (i) Binh An Investment and Development Real	2,895,663,553,360	3,340,306,773,026
	Estate Joint Stock Company (i)	108,000,000,000	108,000,000,000
	Credit Suisse AG- Singapore Branch (ii)	95,408,500,000	-
	Crane Investment .Ltd (ii)	48,279,000,000	-
	Center Office Investment and Development Real		
	Estate Company Limited (i)	3,200,000,000	-
		3,150,551,053,360	3,448,306,773,026

		30.6.2018 VND	31.12.2017 VND
(b)	Long-term borrowings		
	Credit Suisse AG- Singapore Branch (ii) GW Supernova Pte,Ltd. (iii) Crane Investment Ltd. (ii)	1,812,761,500,000 1,149,500,000,000 917,301,000,000	750,255,000,000 1,136,750,000,000 954,870,000,000
		3,879,562,500,000	2,841,875,000,000

- (i) These are borrowings in Vietnamese Dong, maturing in 1 to 5 months, bear interest at the rate from 4.4% per annum to 11.1% per annum and are unsecured.
- (ii) These are borrowings according to the loan agreement and appendixes with the adjusted credit facility of USD125,000,000, which Credit Suisse AG, Singapore Branch is the facility agent and the guarantee agent. In 2017, Credit Suisse AG, Singapore Branch transferred a portion of borrowing amounting to US\$42,000,000 to Crane Investments Limited In Respect Of Series 211. The loan duration is fourty-two (42) months from the first date of drawndown, the principal is repayable every six (6) months from the eighteenth (18th) month since the first date of drawndown to maturity. Interest rate is defined as LIBOR rate plus a margin of 5.5% per annum and repayable every three (3) months. At maturity or early repayment or conversion, the Company would pay an additional amount to ensure that lender receives a target IRR of 13%. The borrowing is unsecured. As at 30 June 2018, these borrowings was disbursed fully by USD125 millions.
- (iii) This borrowing is denominated in USD from GW Supernova Pte. Ltd., with a credit facility of USD50,000,000, maturing in thirty-six (36) months since the first drawndown in December 2016, including a portion of non-convertible borrowing amounting to USD20,000,000 and the other portion of convertible borrowing amounting to USD30,000,000. The principal is repaid at the maturity date. The borrowing bears an interest rate of 6% per annum and is repayable every six (6) months. At maturity or early repayment or conversion, the Company would pay an additional amount to ensure that lender receives a target IRR of 15%. The borrowing is unsecured. The lender may elect to convert the convertible borrowing component into shares of the Company at any time after ten (10) months since the first drawndown date or six (6) months since the conversion date of the borrowing from Credit Suisse AG, Singapore Branch (has already been converted on 28 June 2017), depending on which date comes first. As at 30 June 2018, the Board of Management of the Company estimated that the value of the convertible debt component was the same as the principal of the borrowing. Accordingly, there was no equity component recognised.

As at 30 June 2018, this borrowing was fully disbursed. In case the debt conversion option is exercised, the maximum shares to be converted will be 21,408,936 shares of the Company. As at the date of these consolidated financial statements, the loan was not converted.

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9,809,962

202,317,178

914,285,928

52,500,000

### 25 OWNERS' CAPITAL

### (a) Number of shares

(b)

	30.6.2	2018	31.12	12.2017	
	Ordinary shares	Preference shares	Ordinary shares	Preference shares	
Number of shares registered	907,455,928	6,830,000	642,828,788	6,830,000	
Number of shares issued	907,455,928	6,830,000	642,828,788	6,830,000	
Number of existing shares in circulation	907,455,928	6,830,000	642,828,788	6,830,000	
Movement of share capital					
		Ordinary shares	Preference shares	Total	
As at 1 January 2017  New shares issued for converting	<del>-</del>	589,369,234 33,459,554	6,830,000	596,199,234 33,459,554	
New shares issued for employed ownership plan ("ESOP")	e slock	20,000,000		20,000,000	
As at 31 December 2017		642,828,788	6,830,000	649,658,788	

9,809,962

202,317,178

907,455,928

6,830,000

52,500,000

Par value per share: VND10,000.

New shares issued for ESOP plan

Issuance of ordinary shares

As at 30 June 2018

Bonus shares issued from share premium

### 26 MOVEMENTS IN OWNERS' EQUITY

Total	9,088,468,615,914	1,367,400,000,000 200,000,000,000 2,033,481,810,322	(24,765,000,000)	102,000,000,000 (155,948,534,184)	12,610,636,892,052	98,099,620,000	•	3,323,936,427,950	3,027,100,441 722,792,122,237	16,761,292,242,660
Post-tax undistributed earnings VND	952,449,830,514	2,033,481,810,322	(24,765,000,000)	102,000,000,000 (155,948,534,184)	2,907,218,106,652	l	1	1 000 1	722,792,122,237	3,635,837,409,310
Share premium VND	2,174,026,445,400	1,032,804,460,000	1	1 1	3,206,830,905,400	ľ	(2,023,171,780,000)	2,798,936,427,950	1 1	3,982,595,553,350
Preference shares VND	68,300,000,000	1 1 1	ı		68,300,000,000		1	ľ	1 1	68,300,000,000
Ordinary shares VND	5,893,692,340,000	334,595,540,000 200,000,000,000	ſ	1 1	6,428,287,880,000	98,099,620,000	2,023,171,780,000	525,000,000,000	i 1	9,074,559,280,000
	As at 1 January 2017	converting debts Issuance of ordinary shares for ESOP Profit for the year	Dividends paid	recognised in undistributed earnings Change in ownership of subsidiaries	As at 31 December 2017	Issuance of ordinary shares for ESOP (i)	Bonus shares issued from share premium (ii)	Issuance of ordinary shares (iii)	Change in ownership or subsidiaries Profit for the period	As at 30 June 2018

### 26 MOVEMENTS IN OWNERS' EQUITY (continued)

- (i) According to Annual Resolution No. 09/2017-NQ-NVLG on 27 April 2017, the General Meeting of Shareholders approved the issuance of Shares under the Employee Stock Ownership Plan ("ESOP") with the maximum number of 29,809,962 shares. In 2017, the Company completed the issue of 20,000,000 ordinary shares to employees. Besides, according to Decision No. 004/2018-QD.HDQT-NVLG dated 12 January 2018, the Board of Directors approved the issuance of the remaining shares of 9,809,962 to employees at par value of VND10,000 per share under the Resolution of the Annual General Meeting of Shareholders. As the issuing price is equal to par value of VND10,000 per share, total value of issued share was recorded as the share capital.
- (ii) According to the Resolution No.18/2018-QD-NVLG dated 1 March 2018, the Board of Directors has implemented a plan to issue shares to increase the share capital from share premium which was approved by the Annual General Meeting of Shareholders in 2017.
- (iii) According to the Resolution of the General Meeting of Shareholders No. 05/2018-NQ-NVLG dated 28 February 2018, Resolution No. 28/2018-QD-NVLG dated 9 April 2018 and Resolution No. 34/2018-CV-NVLG dated 23 April 2018, the Company has approved the issuance of shares to increase the share capital in accordance with the private placement plan of 2018 with the number of shares of 52,500,000 shares. The issuing price is VND64,837 per share and the total issuance cost is VND80,006,072,050, so the value of the issued shares is recorded as share capital and the share premium of VND525,000,000,000 and VND2,798,936,427,950 respectively.

### 27 NON - CONTROLLING INTERESTS

The non-controlling interests represent the holdings of the other shareholders for the value of the net assets and results of operations of the subsidiaries at period/year end:

.2018 31.12.2017 VND VND
4,043 500,423,132,544
5,795 19,705,357
8,493 38,495
9,990 145,310,734,972
8,321 645,753,611,368
064 725 345

Movements in non-controlling interests during period/year are as below:

	30.6.2018 VND	31.12.2017 VND
Beginning of period/year  Net profit attributable to non-controlling interest	645,753,611,368	958,421,521,157
for the period/year	22,525,122,517	28,161,421,934
Increase due to acquisition of new subsidiaries	110,226,053,165	269,039,884,157
Decrease due to change ownership percentage		
during the period/year	(61,579,412,931)	(489,372,722,733)
Decrease due to divestment of subsidiaries	115,202	(77,096,396,147)
Decrease due to dividends received	(11,646,311,000)	(43,400,097,000)
End of period/year	705,279,178,321	645,753,611,368

### 28 EARNINGS PER SHARE

### (a) Basic earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders after deducting bonus and welfare funds by the weighted average number of ordinary shares outstanding during the period, excluding ordinary shares repurchased by the Group and held as treasury shares.

	For the six-month	period ended
	30.6.2018	30.6.2017
Net profit attributable to shareholders (VND) Dividend on preference shares (VND)	722,792,122,237 (10,245,000,000)	834,306,915,442 (10,245,000,000)
Profit calculation of basic earnings per share (VND)	712,547,122,237	824,061,915,442
Weighted average number of ordinary shares in issue (shares) Mandatorily convertible shares (shares) Weighted average number of ordinary shares	864,606,458 20,490,000	772,800,194 20,490,000
including mandatorily convertible shares (shares)	885,096,458	793,290,194
Basic earnings per share (VND)	805	1,039

### (b) Diluted earnings per share

Diluted earnings per share is calculated by dividing the net profit attributable to shareholders, which already subtracted the bonus and welfare fund, by the weighted average number of ordinary shares outstanding during the period and the ordinary shares expected to be issued via conversion of other financial instruments into ordinary shares.

	For the six-month	period ended
	30.6.2018	30.6.2017
Net profit attributable to shareholders (VND)	722,792,122,237	834,306,915,442
Dividend on preference shares (VND)	(10,245,000,000)	(10,245,000,000)
Adjustment (VND) (*)	31,353,788,095	
Profit calculation of diluted earnings per share (VND)	743,900,910,332	824,061,915,442
Weighted average number of ordinary shares	The second control of	
(shares)	864,606,458	772,800,194
Mandatorily convertible shares (shares)	20,490,000	20,490,000
Potential shares (shares) (*)	48,744,800	-
Weighted average number of ordinary shares	000 044 050	702 200 404
including potential shares (shares)	933,841,258	793,290,194
Diluted earnings per share (VND)	797	1,039
		<del></del>

### 28 EARNINGS PER SHARE (continued)

### (b) Diluted earnings per share (continued)

(\*) The Company considered each issue or series of potential ordinary shares in determining whether potential ordinary shares are dilutive. Potential ordinary shares shall be treated as dilutive when, and only when, their conversion to ordinary shares would decrease earnings per share or increase loss per share.

In the period ended 30 June 2018, these were the adjustment for the interest expenses after tax relating to the convertible bonds corresponding with potential shares with assumption they will be converted in the future from these convertible bonds.

In the period ended 30 June 2017, there were potential ordinary shares but they are not dilutive.

### 29 OFF BALANCE SHEET ITEMS

	30.6.2018	31.12.2017
Gold (tael of gold)	-	2.4
Foreign currencies US\$	3,987,673	2,053,377

### 30 REVENUE

	For the six-mon	th period ended
	30.6.2018 VND	30.6.2017 VND
Revenue from sales of goods and rendering of services		
Revenue from sale of real estate  Rendering of services for corporate management,	4,151,767,579,204	2,938,991,649,584
project development and sales consultancy	111,932,386,874	382,202,394,392
Sales from leasing properties	39,430,768,456	40,402,820,643
Others	25,657,805,031	12,247,914,370
	4,328,788,539,565	3,373,844,778,989
Sales deductions Trade discounts	(39,054,372,755)	(33,080,825,953)
Sales returns	(33,004,072,733)	(7,493,070,238)
	(39,054,372,755)	(40,573,896,191)
Net revenue from sale of goods and rendering of services		
Net sales of real estate  Net sales of rendering of services for corporate management, project development and sales	4,112,713,206,449	2,898,417,753,393
consultancy	111,932,386,874	382,202,394,392
Net sales from leasing properties	39,430,768,456	40,402,820,643
Others	25,657,805,031	12,247,914,370
	4,289,734,166,810	3,333,270,882,798

### 31 COST OF SALES

	For the six-mon	th period ended
	30.6.2018 VND	30.6.2017 VND
Cost of real estate sold  Cost of rendering of services for corporate management, project development and sales	2,720,140,026,405	2,088,204,049,051
consultancy	105,691,030,263	388,429,681,944
Cost of leasing properties	27,309,332,175	39,066,308,261
Others	26,770,059,992	7,962,406,202
	2,879,910,448,835	2,523,662,445,458

### 32 FINANCIAL INCOME

_	For the six-mor	ith period ended
	30.6.2018	30.6.2017
	VND	VND
Revaluation of investments		
at each business combination stage (*)	558,381,287,952	974,447,627,284
Interest income from deposits at banks	138,336,336,448	84,753,031,998
Gain from divestment of subsidiaries	61,630,398,838	-
Interest income from business co-operation contracts	52,618,398,077	14,341,283,332
Interest income from lending	46,974,174,994	142,259,737,880
Interest income from late payment	44,648,086,821	14,112,365
Realised foreign exchange gains	681,364,663	303,155,842
Unrealised foreign exchange gains	89,166,028	-
Others	345,065,702	2,677,446,271
·	903,704,279,523	1,218,796,394,972

<sup>(\*)</sup> In the period ended 30 June 2018, this is the revaluation of the initial investment of the Group in Sun City Real Estate Investment and Development Company Limited at the acquisition date (Note 3).

### 33 FINANCIAL EXPENSES

	For the six-mont	h period ended
	30.6.2018	30.6.2017
	VND	VND
Interest expenses	713,347,924,373	457,521,337,735
Unrealised foreign exchange losses	83,449,812,195	175,642,456
Borrowings related costs	52,286,517,704	12,295,817,500
Interest expenses for business co-operation	, ,	, -,,
contracts	33,980,277,992	30,630,599,165
Cost of issuing bonds	21,585,210,500	25,528,917,643
Payment discounts	12,417,770,678	6,528,411,346
Realised foreign exchange losses	6,179,058,339	1,926,297,222
Loss from divestment of subsidiary	-	708,140,853
Others	5,419,290,833	4,247,578,217
	928,665,862,614	539,562,742,137

### 34 SHARE OF PROFIT FROM ASSOCIATES

In the period ended 30 June 2018, share of profit from associates included VND226,539,427,208 which is the excess of the Group's share of the fair value of identifiable net asset over the cost of the investment in Thai Binh Real Estate Trading Joint Stock Company.

### 35 SELLING EXPENSES

	For the six-month period ended	
	30.6.2018	30.6.2017
	VND	VND
Staff costs	17,111,533,005	14,663,125,500
Material, package costs	65,461,362	89,837,508
Tool and supplies	882,334,928	659,713,010
Depreciation expense	1,314,116,144	618,049,559
Outside services expenses	40,199,752,745	34,044,184,280
Other expenses	76,703,820,203	34,445,510,352
	136,277,018,387	84,520,420,209

### 36 GENERAL AND ADMINISTRATION EXPENSES

	For the six-month period ended	
	30.6.2018	30.6.2017
	VND	VND
Staff costs	33,490,246,227	38,234,078,277
Tools and supplies	741,455,408	414,057,376
Stationary expenses	2,577,313,905	1,701,256,377
Depreciation expense	9,946,680,770	2,727,110,737
Tax and other fees	5,031,421,651	846,611,698
Provisions/(reversal of provisions)	1,113,021,000	(7,551,016,905)
Outside services expenses	84,710,316,839	39,789,481,698
Other expenses	34,783,705,743	32,229,362,259
Goodwill allocation (Note 17)	151,813,383,160	271,138,789,168
	324,207,544,703	379,529,730,685

### 37 OTHER INCOME AND OTHER EXPENSES

For the six-month period ended	
30.6.2018 VND	30.6.2017 VND
7,943,857,061	5,797,573,938
264,545,455	1,022,493,750
234,300,526	553,324,514
4,838,530,939	2,973,266,810
13,281,233,981	10,346,659,012
	30.6.2018 VND 7,943,857,061 264,545,455 234,300,526 4,838,530,939

### 37 OTHER INCOME AND OTHER EXPENSES (continued)

	For the six-month period ended	
	30.6.2018 VND	30.6.2017 VND
Other expenses		
Losses on disposal of fixed assets	(6,890,764,076)	(5,211,995,593)
Penalty expenses on contract violation	(3,388,689,056)	(9,119,791,777)
Others	(1,206,585,594)	(4,592,075,334)
	(11,486,038,726)	(18,923,862,704)

### 38 BUSINESS INCOME TAX

### (a) Deferred income tax

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same taxation authority.

Movements in deferred income tax were as follows:

	For the six-month period ended	
	30.6.2018 VND	30.6.2017 VND
Deferred income tax assets Deferred income tax liabilities	115,783,534,333 (1,659,990,918,872)	66,869,015,901 (1,477,768,084,442)
Beginning of period Income statement (charged)/credited Impact of business combination	(1,544,207,384,539) (75,113,991,767)	(1,410,899,068,541) 58,609,446,414
during the period (*)	(418,533,250,821)	(411,911,487,798)
End of period	(2,037,854,627,127)	(1,764,201,109,925)
In which: Deferred income tax assets Deferred income tax liabilities	105,997,211,339 (2,143,851,838,466)	59,808,030,534 (1,824,009,140,459)

The deferred tax assets and liabilities mainly arise from unrealised profits from business combination.

The Group uses tax rate of 20% in year 2018 and 2017 for determining deferred tax assets and deferred tax liabilities.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

(\*) This is deferred tax liabilities arising from the business combination during the period (Note 3).

### 38 BUSINESS INCOME TAX (continued)

### (b) Business income tax - current

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the applicable tax rate of 20% as follows:

	For the six-month period ended	
	30.6.2018 VND	30.6.2017 VND
Net accounting profit before tax	1,166,604,089,791	1,017,685,547,083
Tax calculated at a rate of 20% Effect of:	233,320,817,958	203,537,109,417
Goodwill allocation	30,362,676,632	24,896,226,920
Expenses not deductible for tax purposes	1,749,421,331	2,314,889,202
Income not subject to tax	-	(2,147,284,508)
Tax losses utilisation Temporary difference for which deferred tax asset	(10,033,012,880)	(14,098,898,282)
is not recognised  Tax loss for which deferred tax asset is not	-	(85,786,264)
recognised Difference on gain from shares transfers of	211,155,576,507	92,243,789,909
subsidiaries	(292,488,368)	144,982,235
Sharing profits from associates	(48,086,264,549)	(294, 162, 299)
Gain from subsidiaries acquisitions Adjustments for business income tax of previous	(4,433,687)	(6,529,464)
years	3,114,552,093	(1,337,271,189)
Adjustment for merger of subsidiaries	<u> </u>	(128,650,787,173)
Business income tax charge (*)	421,286,845,037	176,516,278,504
Charged to income statement:		
Business income tax - current	346,172,853,270	235,125,724,918
Business income tax - deferred (Note 38(a))	75,113,991,767	(58,609,446,414)
,	421,286,845,037	176,516,278,504
	***************************************	

<sup>(\*)</sup> The business income tax charge for the period is based on estimated taxable income including the elimination of the assessable income charge determined by the Group. The records have yet to be audited by the tax authorities.

### 39 COST OF OPERATION BY FACTOR

	For the six-month period ended	
	30.6.2018 30.6.20	
	VND	VND
Real estate development costs for selling	7,524,376,969,649	6,316,689,958,980
Labour costs	132,908,904,156	377,471,275,641
Outside services expenses	168,208,188,052	168,408,038,512
Depreciation expenses and goodwill allocation	197,239,359,112	290,793,901,473
Other expenses	120,785,513,200	70,386,348,580
	8,143,518,934,169	7,223,749,523,186

### 40 ADDITIONAL INFORMATION FOR THE ITEMS OF THE CASH FLOW STATEMENT

### (a) Non-cash transactions affect the cash flow statement:

	For the six-month period ended	
	30.6.2018 VND	30.6.2017 VND
Bonus shares issued from share premium	2,023,171,780,000	-

### (b) Amount of borrowings actually withdrawn during the period

	For the six-month period ended	
	30.6.2018 VND	30.6.2017 VND
Proceeds from borrowings following normal		
borrowing contracts	5,603,358,256,047	6,161,314,975,273
Issuing bonds	4,401,008,505,987	3,963,278,000,000

### (c) Amount of borrowings actually repaid during the period

	For the six-month period ended	
	30.6.2018	30.6.2017
	VND	VND
Repayments for borrowings following normal		
borrowing contracts	(6,489,871,094,286)	(6,201,172,184,940)
Repayments for bonds	(820,000,000,000)	(996,000,000,000)

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### 41 RELATED PARTY DISCLOSURES

During the year, the Company has transactions and balances with following related parties:

Relationship	Name
Associate	Sai Gon Electronics and Industrial Service Joint Stock Company
Associate	Thai Binh Real Estate Trading Joint Stock Company
Associate	Ben Thanh Housing Service and Development Joint Stock Company
Company owned by the shareholder	Diamond Properties Joint Stock Company

### (a) Related party transactions

During the period, the following transactions were carried out with related parties:

		For the six-month period ended	
		30.6.2018 VND	30.6.2017 VND
i)	Sales of goods and services		
	Huy Minh Real Estate Joint Stock Company (*)	_	75,454,548
ii)	Purchase of services		
	Ben Thanh Housing Service and Development Joint Stock Company	32,216,446,162	18,858,104,394
iii)	Interest on lending		
	Sai Gon Electronics and Industrial Service Joint Stock Company	2,379,536,608	1,964,755,000
iv)	Compensation of key management		
	Gross salaries and other benefits	12,991,209,922	24,824,072,417

(\*) During the period ended 30 June 2018, this company was no longer a related party of the Group.

### 41 RELATED PARTY DISCLOSURES (continued)

### (b) Period/year end balances with related parties

		30.6.2018 VND	31.12.2017 VND
i)	Short-term trade accounts receivable (Note 6)		
	Diamond Properties Joint Stock Company Ben Thanh Housing Service and Development	40,024,130,644	40,024,130,644
	Company Joint Stock Company	311,678,045	159,103,170
		40,335,808,689	40,183,233,814
ii)	Short-term lendings (Note 8(a))		
	Sai Gon Electronics and Industrial Service Joint Stock Company	43,420,000,000	43,420,000,000
iii)	Other short-term receivables (Note 9(a))		
	Ben Thanh Housing Service and Development Company Joint Stock Company Sai Gon Electronics and Industrial Service Joint Stock Company	39,076,206,892	39,827,672,410
		25,792,590,603	23,907,772,634
		64,868,797,495	63,735,445,044
iv)	Other long-term receivables (Note 9(b))		
	Ben Thanh Housing Service and Development Company Joint Stock Company	5,667,539,055	1,398,776,000
v)	Short-term trade payable (Note 18)		
	Ben Thanh Housing Service and Development Company Joint Stock Company	364,884,305	_
vi)	Short-term accrued expenses (Note 22)		
	Ben Thanh Housing Service and Development Company Joint Stock Company	-	124,900,350
vii)	Short-term borrowings (Note 24(a))		
	Thai Binh Real Estate Trading Joint Stock Company	161,600,000,000	-

### 42 COMMITMENTS UNDER OPERATING LEASES

The future minimum lease payments under non-cancellable operating leases were as follows:

	Office rental	
	30.6.2018 VND	31.12.2017 VND
Within one year	50,366,142,596	51,798,974,424
From one to five years	65,721,358,980	25,319,743,416
Over five years	261,961,895,238	-
Total minimum payments	378,049,396,814	77,118,717,840

### 43 CAPITAL COMMITMENTS

Capital expenditure contracted for at the balance sheet date but not recognised in the consolidated interim financial statements was as follows:

	30.6.2018 VND	31.12.2017 VND
Construction cost of project	5,782,483,237,225	6,081,197,094,885

### 44 SEGMENT REPORTING

Business activity segments:

As the Group's revenue and profit are mainly derived from the business activities of the real estate while other sources of revenue are not material as a whole, the Board of Management accordingly believes that the Group's real estate and supporting activities for real estate are in a sole business segment only:

Geographical segments:

The Group's activities are mainly segmented by domestic activities. The Group does not monitor its operation results, fixed assets, other non-current assets or non-cash major expenses by the geographical areas of customers.

### 45 COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform to the current period's presentation.

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### 46 EVENTS AFTER THE BALANCE SHEET DATE

There have been no significant events occurring after the period ended 30 June 2018 to the date of the consolidated financial statements.

The consolidated interim financial statements were approved by the Board of Management on 14 August 2018.

Nguyen Ngoc Bang Preparer Tran Thi Thanh Van Chief Accountant

Bui Xuan Huy General Director

Tập đoàn đấu Tl