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## CORPORATE PROFILE

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November 2022





Aqua Marina Complex at Aqua City (Dong Nai)



### VISION

NOVALAND IS THE LEADING PROPERTY DEVELOPER IN VIETNAM, WITH KEY FOCUSES ON:  
RESIDENTIAL & COMMERCIAL - HOSPITALITY - INDUSTRIAL

### MISSION

DEVELOPING COMMUNITY - CREATING DESTINATION - CULTIVATING HAPPINESS

### CORE VALUE

EFFICIENCY - INTEGRITY - PROFESSIONALISM

# NOVALAND'S OVERVIEW

Novaland is a leading prestigious brand in Vietnam. After 30-year of development from 1992, Novaland now processes a portfolio of nearly 50 projects including Residential and Hospitality Real Estate with a wide variety of products such as apartments, villas, shophouses, 24/24 commercial offices, branded resort villas,... in Ho Chi Minh City, satellite township, tourism economic township in Southern provinces.

- 1+
SATELLITE TOWNSHIP PROJECT
- 5+
HOSPITALITY - RESIDENTIAL REAL ESTATE PROJECTS
- 40+
RESIDENTIAL REAL ESTATE PROJECTS(\*) IN PRIME LOCATIONS OF HCMC
- ~75,000
COMPLETED AND UNDER DEVELOPMENT UNITS
- 350,000+
CUSTOMERS
- LISTED ON THE VN100 AND VN30
- ISSUANCE OF CONVERTIBLE BONDS ON THE SINGAPORE STOCK EXCHANGE
- TOP 20 CONSTITUENT STOCKS OF VIETNAM SUSTAINABLE INDEX



Perspective of Magic World in The Kingdom, NouaWorld Phan Thiet (Phan Thiet, Binh Thuan)

(\*) Land bank included

# ESTABLISHMENT & DEVELOPMENT HISTORY



## 1992

Incorporated Thanh Nhon Commercial Company Limited

## 2007

Restructured into 2 Groups

Established Novaland Operating in the real estate industry

## Established ANOVA Group

Operating in animal husbandry, animal feed, veterinary medicine, vaccines and establishing value chain providing high quality, safe and nutritious food sources

## 2009

Launched Sunrise City project

## 2012

Launched Tropic Garden Residence The Prince Residence



## 2014

Launched 09 new projects in HCMC  
Galaxy 9 Residence  
Icon 56  
Rivergate Residence  
The Tresor Residence  
Lexington Residence  
Lucky Dragon Residence  
Lucky Palace  
GardenGate Residence  
Orchard Garden

## 2015

Launched 11 new projects in HCMC  
The Sun Avenue Residence  
Golf Park Residence  
Wilton Tower  
Sunrise Cityview  
Sunrise Riverside  
Golden Mansion  
Kingston Residence  
Orchard Parkview  
The Botanica  
Richstar  
The Park Avenue(\*)

## 2016

Launched 05 new projects in HCMC  
Saigon Royal Residence  
Madison(\*)  
Lakeview City  
Newton Residence  
Botanica Premier



Launched Initial public offering on HOSE



## 2018

Launched Azerai Can Tho Resort



Introduced projects in HCMC  
The Grand Manhattan  
Victoria Village

Hospitality Real Estate  
NovaHills Mui Ne Resort & Villas (Phan Thiet, Binh Thuan)  
  
NovaBeach Cam Ranh Resort & Villas (Cam Ranh, Khanh Hoa)

Issuance of Convertible bonds on The Singapore Stock Exchange (SGX)

Total Assets: VND 69,122 billion

Charter Capital: VND 9,373 billion

(\*) Co-developed project

## 2019

Launched 04 new projects

Residential Real Estate  
Palm Marina

Satellite townships  
Aqua Smart Satellite City (Dong Nai)

Hospitality Real Estate

Launched Phase 01  
NovaWorld Phan Thiet (Binh Thuan)

NovaWorld Ho Tram  
launched: The Tropicana



Total Assets: VND 89,979 billion

Charter Capital: VND 9,695 billion

## 2020

Introduced new subdivision  
Aqua City (Dong Nai)  
launched Pheonix Island



Hospitality Real Estate  
NovaWorld Ho Tram  
launched: Wonderland, Habana Island

Total Assets: VND 144,536 billion

Charter Capital: VND 9,863 billion

## 2021

Satellite townships  
Aqua City (Dong Nai)  
launched Sun Harbor 1, Aqua Marina Complex

Hospitality Real Estate  
NovaWorld Phan Thiet  
launched: 36-hole exclusive PGA courses

NovaWorld Ho Tram  
launched: Morito, Binh Chau Onsen and operated Phase 1 of The Tropicana

Launched Centara Mirage Resort Mui Ne



Total Assets: VND 201,833 billion

Charter Capital: VND 19,304 billion (Dec 31, 2021)

## 2022

Hospitality Real Estate  
NovaWorld Ho Tram  
launched Long Island

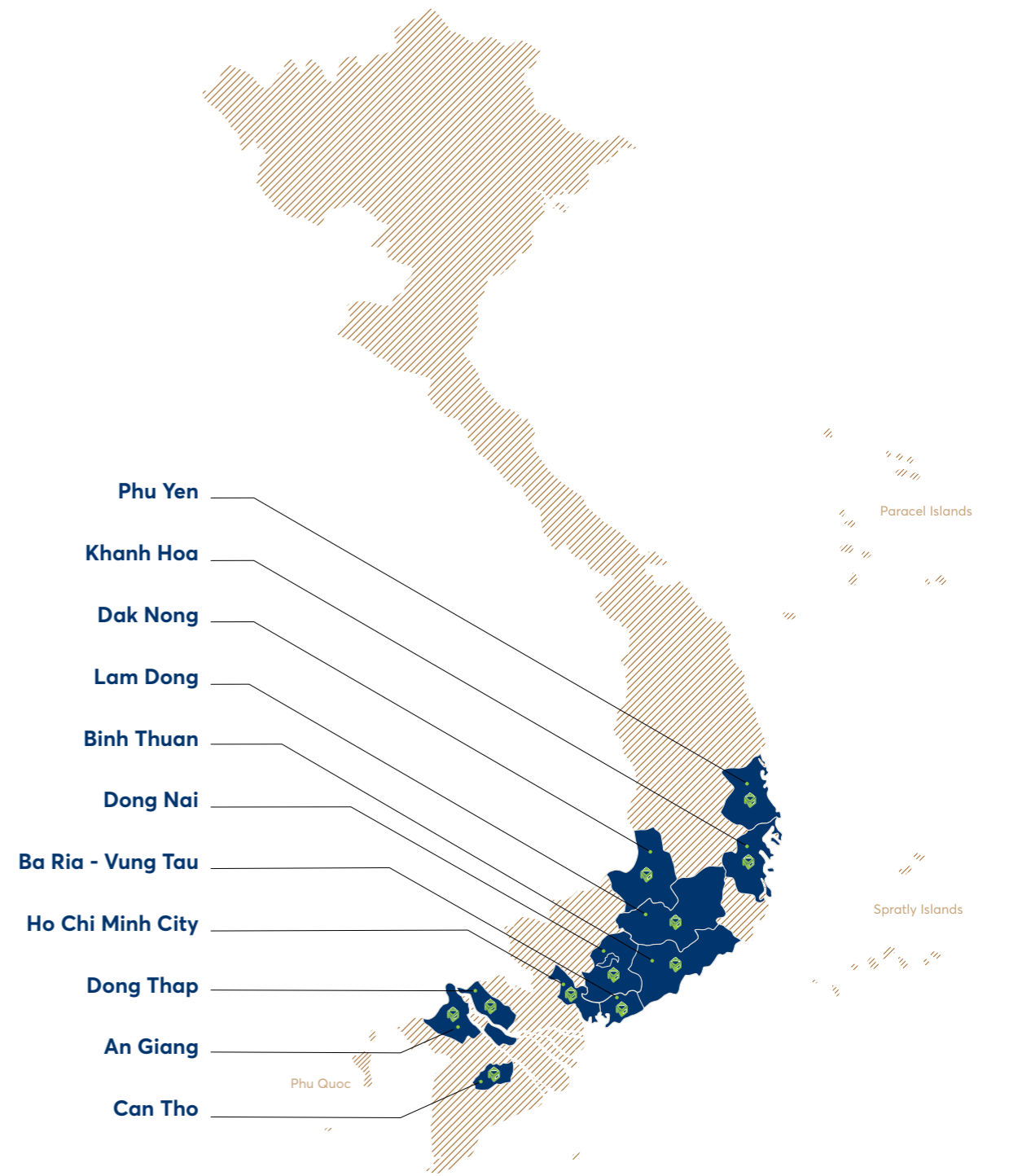
Handed over 1st phase at  
NovaWorld Phan Thiet & Aqua City

# KEY LOCALITIES FOR INVESTMENT

More and more green rubik icons will shed light upon cities and provinces with the aspiration of developing civilized communities, creating outstanding destinations and cultivating happiness for all Vietnamese people.



Residential & Commercial Real Estate in HCMC (Dist. 4, HCMC)



Phu Yen

Khanh Hoa

Dak Nong

Lam Dong

Binh Thuan

Dong Nai

Ba Ria - Vung Tau

Ho Chi Minh City

Dong Thap

An Giang

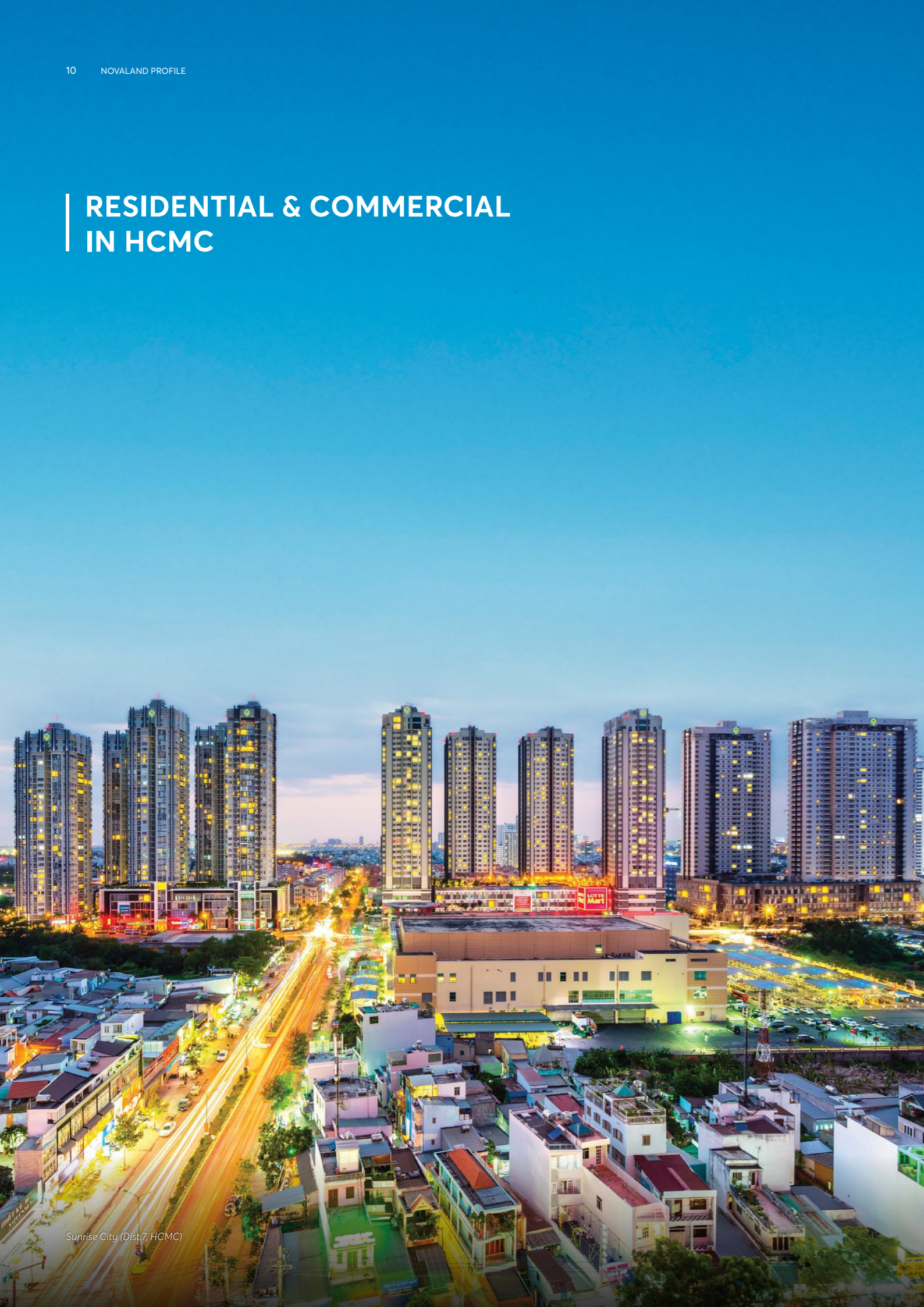
Can Tho

Phu Quoc

Paracel Islands

Spratly Islands

# RESIDENTIAL & COMMERCIAL IN HCMC



Sunrise City (Dist.7, HCMC)



## BUSTLING AND ATTRACTIVE HO CHI MINH CITY

Vietnam is on a stable and well-integrated economic path. The majority of the population is of working age, with the middle class growing in particular, and the number of foreign experts increasing. These set the premises for long-term and steady growth for the real estate market. Driven by its rapid urbanization speed, HCMC real estate market has become appealing to both local and international investors as an established and cultural trade and financial hub for Vietnam in particular and Southeast Asia in general.



## NOVALAND - A LEADING PRESTIGIOUS PROPERTY DEVELOPER

Novaland targets middle and high-end residential segments, with properties situated in crucial locations of HCMC. Each residential property converges all 05 essential conditions: good connectivity with adequate utilities; reasonable price; proper planning and architecture; strict construction quality control and safety standards progress; high liquidity and profitability.

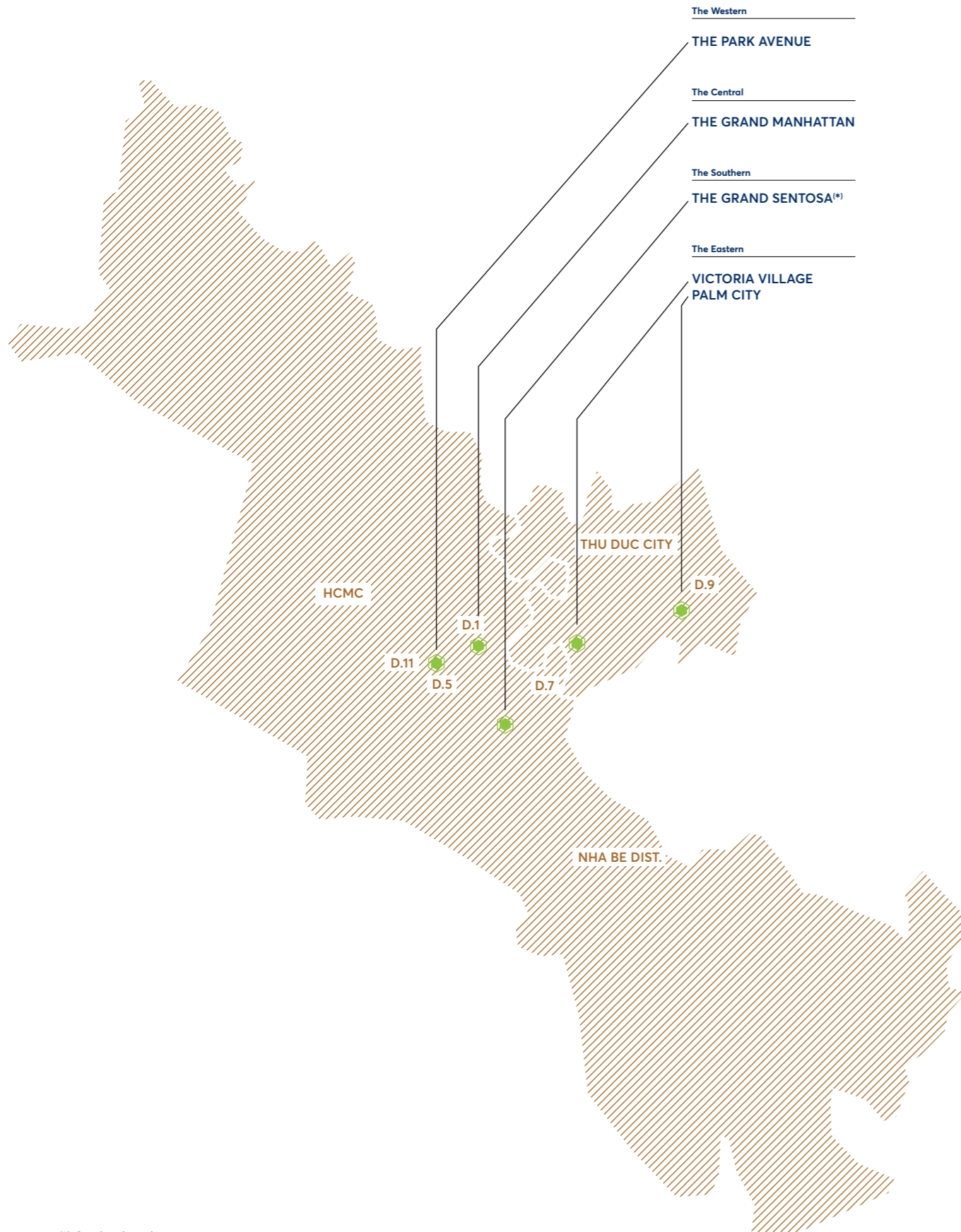


## IMPRESSIVE PROJECTS WITH A DIVERSE PRODUCTS PORTFOLIO

Novaland has accumulated a portfolio of 40+ residential properties<sup>(\*)</sup> throughout the course of its 30-year history, including high-rise residential and buildings (apartment, officetel, commercial lot townhouse) and urban projects (low-rise, high-rise and commercial projects, etc.). We have not only added over 30,000 units to HCMC's residential supply, but also improved the city's quality of life and aesthetics.

<sup>(\*)</sup> Land bank included

## Under development projects



(\*) Co-developed project

### THE CENTRAL

#### THE GRAND MANHATTAN DISTRICT 1

Co Giang Ward, District 1, HCMC  
Products: Condo complex - Hotel



## Under development projects

### THE SOUTHERN

#### THE GRAND SENTOSA(\*)

Phuoc Kien Ward, Nha Be,, HCMC

Products: Apartments - Shophouses - Services - Offices



(\*) Co-developed project

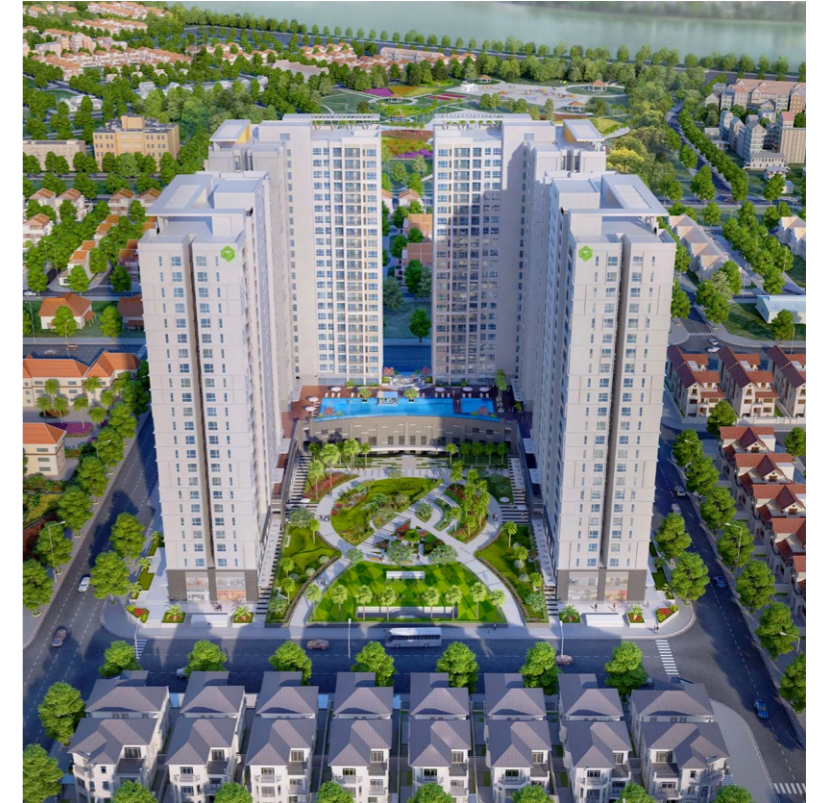
### THE EASTERN

#### VICTORIA VILLAGE

#### THU DUC CITY

Thanh My Loi Ward, Thu Duc City, HCMC

Products: Apartments - Villas



#### PALM CITY

#### DISTRICT 9

Long Truong Ward, District 9, HCMC

Products: Townhouses - Villas



## Under development projects

THE WESTERN

### THE PARK AVENUE

#### DISTRICT 11

Ward 15, District 11, HCMC

Products: Apartments - Offices - Shophouses



## Completed Projects

|              |  |                         |                          |
|--------------|--|-------------------------|--------------------------|
| The Central  | ICON 56                                    | The Tresor RESIDENCE    | GALAXY 9 RESIDENCE       |
|              | RIVERGate RESIDENCE                        | SAIGON ROYAL RESIDENCE  |                          |
| The Eastern  | WILTON TOWER                               | TROPIC GARDEN RESIDENCE | Lexington RESIDENCE      |
|              | Lucky Dragon RESIDENCE                     | Golf Park RESIDENCE     | The SUN AVENUE RESIDENCE |
| The Southern | Sunrise City Thành phố tiên ich            | Sunrise CITYVIEW        | SUNRISE RIVERSIDE        |
|              |  |                         | LUCKY PALACE             |
| The Western  | THE PRINCE RESIDENCE VỆ THƯƠNG - VỆ THƯƠNG | Orchard PARKVIEW        | KINGSTON RESIDENCE       |
|              | NEWTON RESIDENCE                           | the Botanica            | Orchard GARDEN           |
|              | Botanica Premier                           | GOLDEN MANSION          | Richstar                 |



Perspective of Aqua City (Dong Nai)

## I SATELLITE TOWNSHIP REAL ESTATE

# Aqua City

**SMART ECOLOGY SATELLITE TOWNSHIP**  
IN THE EAST OF HO CHI MINH CITY

Aqua City is the particular satellite township project, which is invested and developed in eco-smart satellite township model by Novaland Group. This project is expected to become the metropolis's top livable area in the East of Ho Chi Minh City and put into operation in 2023, thanks to smart planning and a synchronized utility system.



Perspective of a riverside villa corner at Phoenix Island, Aqua City (Bien Hoa, Dong Nai)



Aqua Marina - the European-style square in Aqua City (Bien Hoa, Dong Nai)



I HOSPITALITY



NovaWorld Ho Tram is a tourism economic township with the large-scale of nearly 1,000ha, stretching along the 30km coastal line from Loc An to Binh Chau, only taking 90 minutes from Ho Chi Minh City and 60 minutes from Long Thanh International Airport. NovaWorld Ho Tram is divided into ten divisions that take advantage of the pristine natural beauty and nearby forest terrain, creating favorable conditions for the development of valuable resort products and high-class utility chains, bringing international experience to the tropical city of Ho Tram.



Lagoon Villas in The Tropicana - NovaWorld Ho Tram



Perspective of the Avenue of shophouses in NovaWorld Ho Tram - The Tropicana

**STRATEGIC LOCATION - THE FOCAL POINT OF FLOURISHING**

- 05 minutes from Casino, classy Golf Course
- 10 minutes from Minera Hot Springs Binh Chau
- 60 minutes from Long Thanh International Airport
- 90 minutes from HCMC through Long Thanh - Dau Giay highway



NovaWorld Phan Thiet (Binh Thuan)

**NovaWORLD**  
PHAN THIET

A scale of 1,000 hectares and 7km stretching coastal of Tien Thanh with total investment capital of 5 billion USD, NovaWorld Phan Thiet has been developing a variety of products: ocean villas, golf villas, townhouses, shophouses, boutique shoptels...etc., delivering an ideal home wellness with a "multi-experience" to residents and travelers in the "all-in-one" utility complex.

The utility systems for entertainment, shopping, sports, and hotels facilitate NovaWorld Phan Thiet in becoming a pioneer as the ideal destination for M.I.C.E. tourism trending favorably all over the global.

**GOLDEN POSITION WITH THOUSANDS OF POTENTIALS**

- 15 minutes from Phan Thiet City
- 20 minutes from Phan Thiet Airport
- 1 hour 40 minutes from Ho Chi Minh City via Ho Chi Minh City - Dau Giay - Phan Thiet Highway
- 55 minutes from Long Thanh airport

**THE WORLD'S BEACH CITY FOR WELLNESS**

- Scale of 1,000ha
- Total investment of up to 5 billion USD
- Hundreds of high-class utilities



An exclusive 36-hole PGA golf course cluster



Movenpick Resort Phan Thiet



Perspective of NovaWorld Mui Ne - Marina City (Phan Thiet, Binh Thuan)



Located in the center of Mui Ne, one of the world's top 10 most beautiful beaches, NovaWorld Mui Ne - Marina City is favored by nature to possess the unparalleled all-in-one terrain with Forest - Hills - Mountains - Bays - Sea inside the project.

Covering an area of 680ha including 80ha of the international-standard 5-star marina (capacity of 1,000 yachts), 3ha of unique Crystal Lagoon artificial lake, 15ha of Red Canyon natural wonder, 4.5ha of Texas Old Town film studio and 14ha of

Troy theme park, etc., NovaWorld Mui Ne - Marina City will proudly create a City of Yachts - a magnificent international destination, an honored gathering place of elites who always aspire to a new level of life.



Perspective of NovaWorld Nha Trang (Nha Trang, Khanh Hoa)



Beautifully located at a unique position where the coastal road of Nguyen Tat Thanh meets the new Tran Phu street, only 5 minutes from Nha Trang City Center and 15 minutes from Cam Ranh International Airport, NovaWorld Nha Trang is to become the brand-new highlight of Nha Trang, expected to attract millions of tourists every year. NovaWorld Nha Trang will be a beautiful peninsula, creating a lively entertainment tourism paradise by the diamond bay.

(\*) Co-developed project



Perspective of NovaWorld Nha Trang (Cam Ranh, Nha Trang)



Perspective of the 7,000-seat international convention center



Centara Mirage Resort Mui Ne - NovaHills Mui Ne (Mui Ne, Binh Thuan)



Perspective of NovaBeach Cam Ranh Resort & Villas (Cam Ranh, Khanh Hoa)



On a scale of nearly 40ha, NovaHills Mui Ne Resort & Villas is located in the center of Mui Ne, Phan Thiet City. The project consists of more than 600 detached-villas spreading over the "leaning on the mountain while facing the sea" terrain with liberal and romantic Spanish Mediterranean architectural style and full of high-class internal facilities including a central swimming pool cluster, 250m long swimming pool, 1,000 seats event center, sports club, international cuisine restaurants, high-class spa system, the observation tower at an altitude of over 100m, etc.

With multi-layer connections along the hillside, this unique product line offers visitors a chance to not only enjoy the sunshine and the cool natural wind thanks to a combination of sea and high hill climate but also to fully behold the poetic natural scenery in a private space.

NovaHills Mui Ne Resort & Villas has been handed over and has been officially operating under the Centara Mirage Resort Mui Ne brand since July 2021.



NovaHills Mui Ne Resort & Villas has been put into operation in July 2021 under the brand name Centara Mirage Resort Mui Ne



Paradise resort with 360 days of sunshine and various high-class internal facilities



NovaBeach Cam Ranh Resort & Villas, which is a charming cross-ocean masterpiece that possesses spectacular pure nature and the quintessence of romantic Mediterranean architecture, is located along Nguyen Tat Thanh Street, stretching along 350m of sea road at Bai Dai and is only 5 minutes by car from Cam Ranh International Airport.

NovaBeach Cam Ranh Resort & Villas is a blend of classic and modern, quiet and vibrant, combining a beautiful view of the coast covering from the beach up the hillside, thereby creating a unique resort destination at Bai Dai center.



Perspective of NovaBeach Cam Ranh Resort & Villas



Perspective of NovaBeach Cam Ranh Resort & Villas

# | INDUSTRIAL PARK

## NOVA INDUSTRIAL PARK

Focusing on researching and developing industrial zones in such provinces as Ba Ria - Vung Tau, Dong Nai, Long An, Tay Ninh, etc.



# SUSTAINABLE DEVELOPMENT



Novaland donated 100 billion VND to the Covid 19 Vaccine fund

With the vision of "Being the leading real estate developer in Vietnam in Residential & Commercial, Hospitality, Industrial" we are committed to doing business responsibly and implementing a sustainable development strategy in alignment with the 17 Sustainable Development Goals of the United Nations, as well as continuously updating international practices and trends in the fields of environment, society and governance.

Mr. Bui Xuan Huy - Chairman of Novaland Group

# 1,046<sup>+</sup> BILLION VND FOR CSR ACTIVITIES

Pioneering sustainable development activities with the community and promoting corporate social responsibility has been a cultural beauty enlightened since the early days of the Novaland's establishment. Novaland's social programs focus on four main areas: Education, Health, Social Security, and Community Development.



Novaland contribute to the Fund "For the homeland's sea and islands - For the frontline of the Fatherland"



Novaland responded to World Environment Day – June 5, 2022, with a beach cleaning program under the theme "Action for a shining life".



Novaland sponsored Teacher Nhe scholarship has supported thousands of impoverished students in Long Khanh A and Long Khanh B commune (Hong Ngu Dist., Dong Thap Province).



Novaland responded to World Environment Day – June 5, 2022, with a beach cleaning program under the theme "Action for a shining life".

# NOVALAND'S REAL ESTATE CENTER NETWORK



Ho Chi Minh City

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**NOVALAND GALLERY**

2Bis Nguyen Thi Minh Khai Street, Da Kao Ward, District 1, HCMC

Ba Ria - Vung Tau

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**NOVALAND HO TRAM REAL ESTATE CENTER**

Beach Street Ap Binh Hai, Binh Chau Commune, Xuyen Moc District,  
Ba Ria - Vung Tau Province

Dong Nai

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**NOVALAND DONG NAI REAL ESTATE CENTER**

Aqua City Project, Long Hung Commune, Bien Hoa City, Dong Nai Province

Binh Thuan

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**NOVALAND PHAN THIET REAL ESTATE CENTER**

Tien Thanh Commune, Phan Thiet City, Binh Thuan Province

Hanoi

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**NOVALAND GALLERY REAL ESTATE CENTER**

25 Ngoc Khanh Street, Giang Vo Ward, Ba Dinh District, Hanoi

**HOTLINE: 1900 63 6666**



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